Renewable Energy Opportunities

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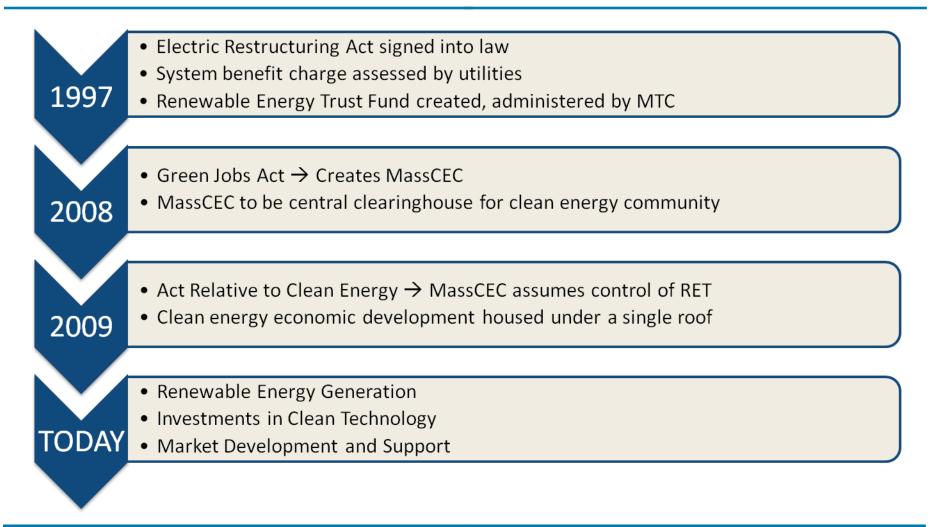


AGENDA

- MassCEC Overview
- Energy Context
- Renewable Energy Generation Opportunities
 - > Organics
 - > Hydro
 - > Solar
 - Solar Hot Water
 - > Wind

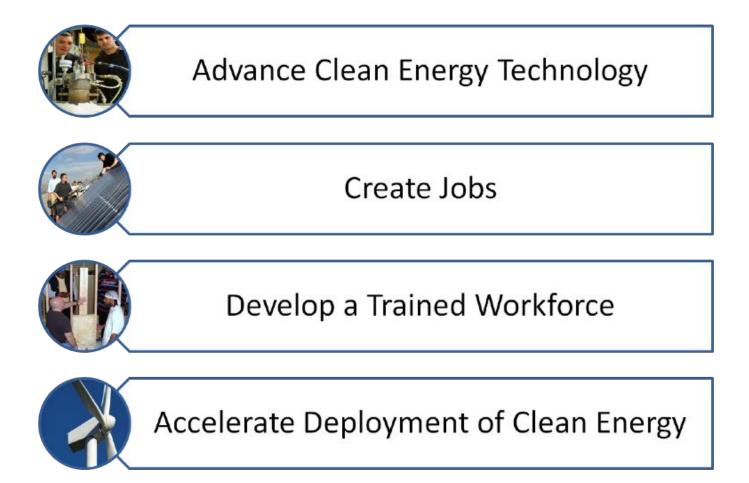


A Brief History of MassCEC





Broad Statutory Mandate





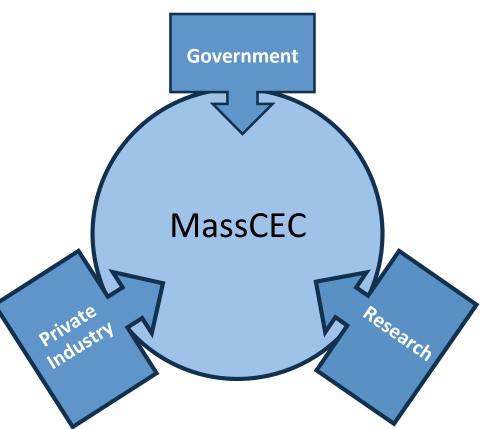
Our Role: Industry Connector & Convener

MassCEC drives growth by:

•Creating dialogue among government, industry and R&D

•Facilitating synergies and new partnerships within and between industry participants

 Implementing market-focused initiatives that accelerate growth and complement policy and regulation

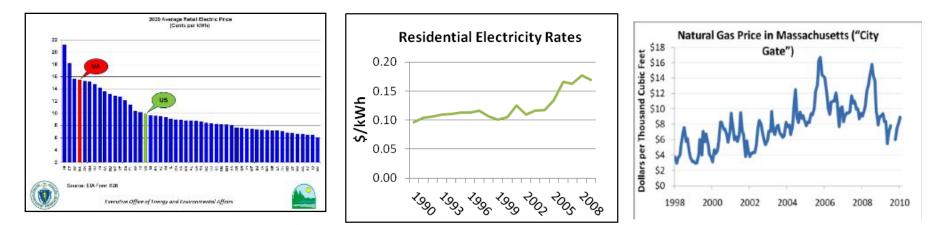




Energy Issues in New England

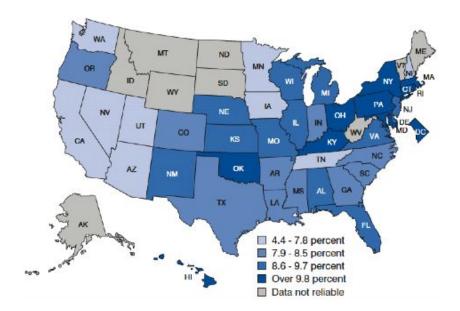
End of pipeline for traditional energy resources
 Export ~\$20b in energy value annually

Price volatility



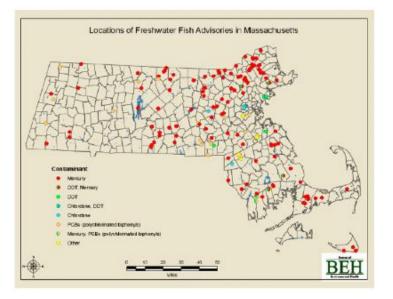


Energy Impacts in Massachusetts



Asthma: From 1990 to 2006, Massachusetts averaged 100 deaths per year from asthma

Source: MA DPH



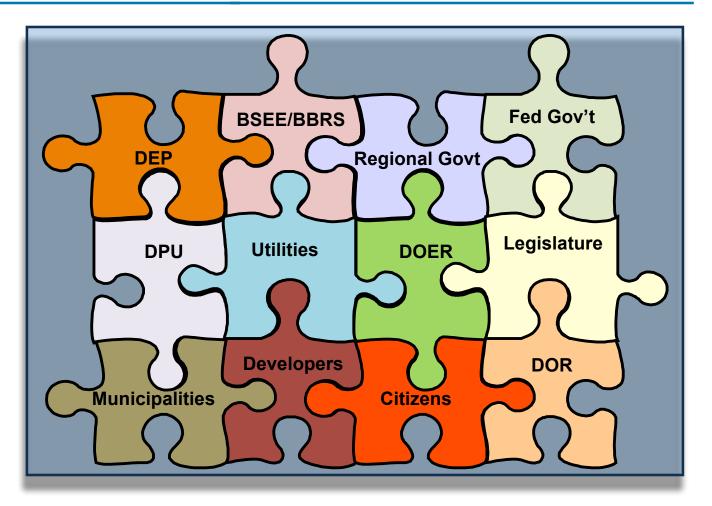
Mercury: Pregnant women, women who may become pregnant, nursing mothers and children under 12 years old: Do Not Eat: Freshwater fish caught in streams, rivers, lakes, and ponds in MA

Source: MA DEP



The Renewable Energy Landscape

MassCEC initiatives drive growth in a complex market that is shaped by many stakeholders and rulemakers

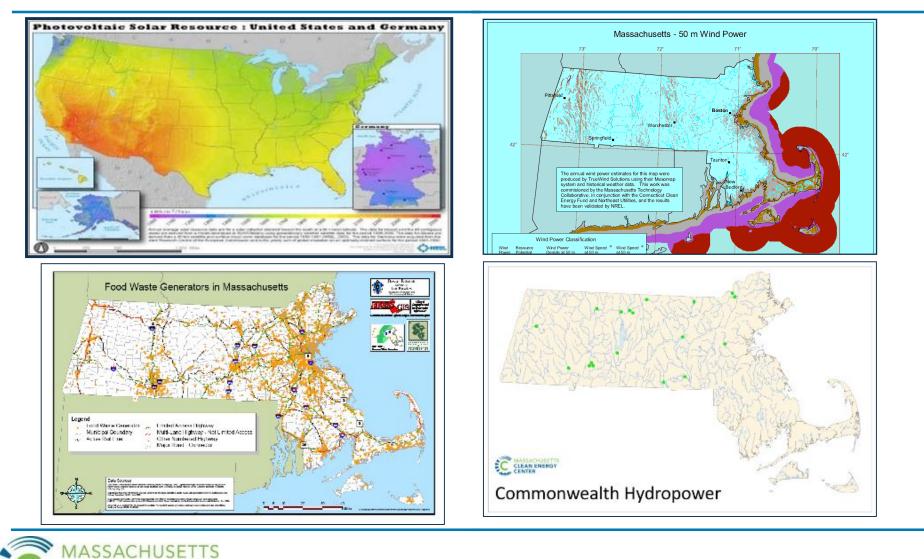




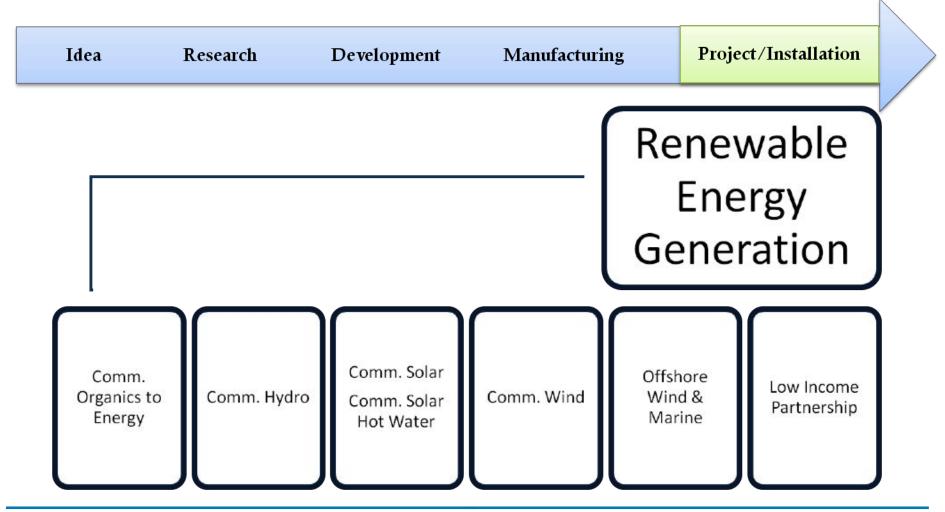
Renewable Resources

CLEAN ENERGY

CENTER



Renewable Energy Generation





Organics-to-Energy: Program Objectives

- Move ready-to-go projects into construction
- Identify and facilitate additional organics-to-energy projects that support the Commonwealth's goal of diverting organic wastes from the solid waste stream
- Provide municipalities with the resources to evaluate proposals, shape projects to prevent public nuisances, and issue permits
- Educate the public about organics processing technologies and measures that protect host community concerns
- Evaluate market potential beyond DEP's 2014 goal of capacity to support a partial ban on landfilling of commercial organic waste



Commonwealth Hydro

Results 2007 – 2011*

	Feasibility Studies	Design and Construction
Funds awarded	\$637,437	\$5,783,150
Projects (complete or in process)	18	19
Average grant	\$35,414	\$304,376
Total expected incremental generation (kWh/year)	N/A	18 million kWh/year
Average expected incremental generation per project (kWh/year)	N/A	948,000 kWh/year
Average grant per kWh**	N/A	0.011 \$/kWh



*Includes data on projects started under predecessor programs ** Assumes 30 year project life

Solar: Stacked Incentives

High electricity prices + Reduced Solar PV Costs +

Numerous Incentives = Economic solar projects for consumers

Incentives	
State and Federal Tax Incentives	
Rebates from MassCEC	
Net Metering	
SREC Sales	

Low/No money down options

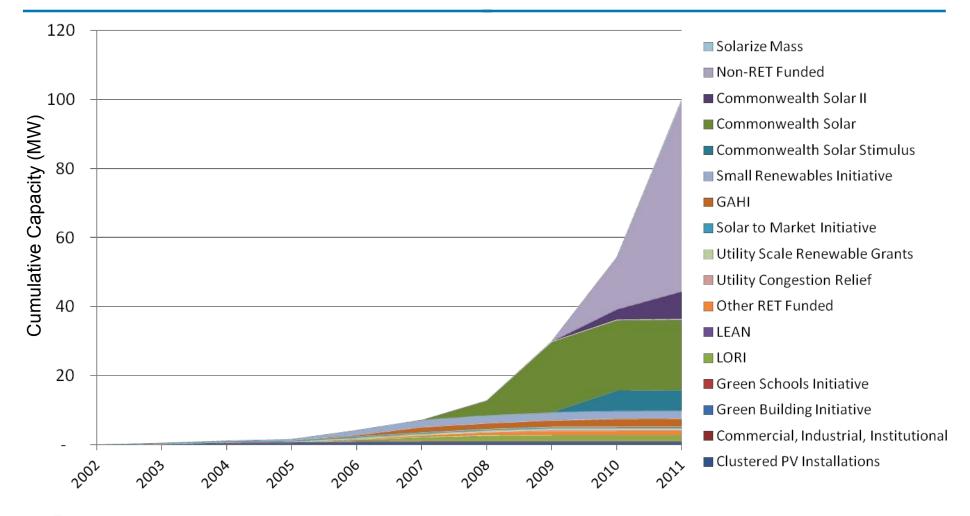


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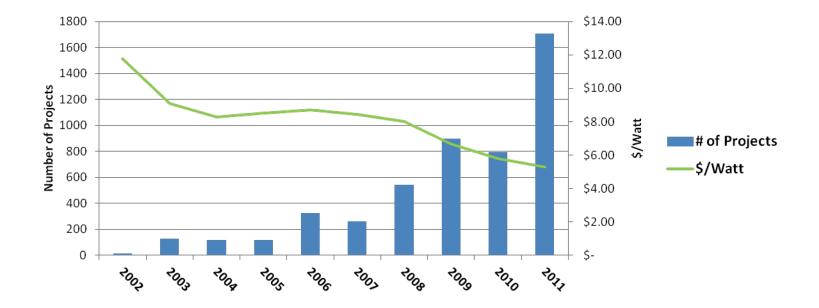
Confidential & Proprietary

Solar PV in MA (through Sept, 2011)





Solar PV: Costs Demand



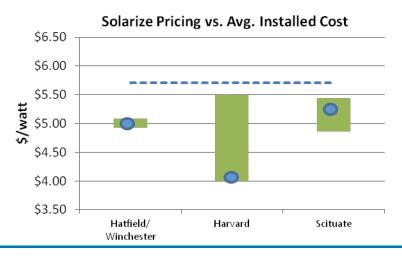
- •45 New Installers since Jan 2011
- PPA model now accounts for 20-100 applications per block



Solar Strategy

- Significantly
 expand penetration
 through replicable
 models
 - > Solarize
 - Community Solar Gardens
 - > SunShot

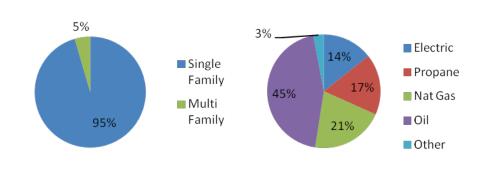


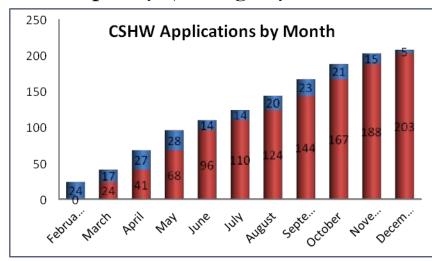




Commonwealth Solar Hot Water

- Received 200+ applications
- 36 primary installers
- 17,000+ square feet of collectors
- Leveraged >\$2.5 million in total \$ w/ 14% avg rebate
- Equivalent to almost 1.1 MW of installed capacity (average system efficiency of about 56%)
 CSHW Applications by Month

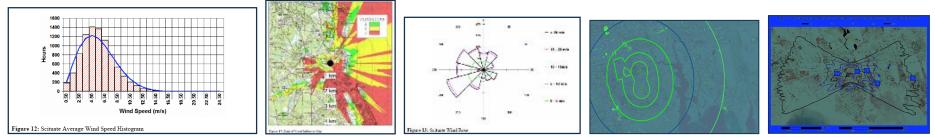






Wind Strategies – Land-Based

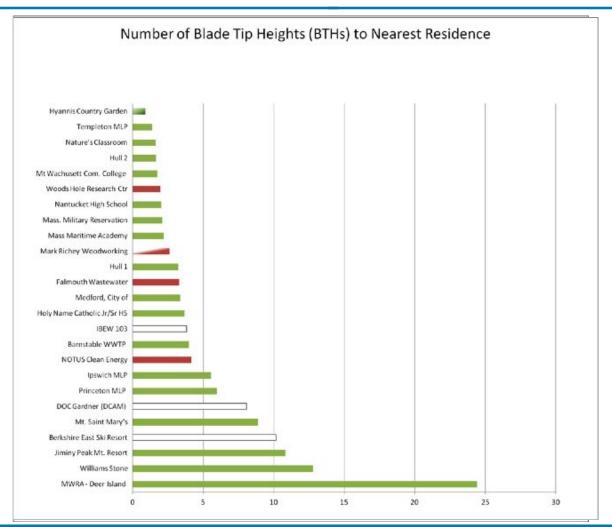
- Financial support to project sponsors/developers (2004-present)
 - Early-stage financial assistance to project proponents
 - Require and support rigorous analysis
 - Subsidy for small turbines and community-scale projects



- Develop and promote standard methodologies
 - Wind monitoring
 - Feasibility Study scope
 - Acoustic study methodology



Wind Siting Survey





Wind: Public Acceptance is Top Issue

- Most projects <u>have</u> been well received
- Need to provide objective information
 - Education (CLFV Guide)
 - Acoustic methodology
 - New England Wind Forum / NE Wind Energy Education Project
- Assist the community as well as the project sponsor
 - Early stakeholder engagement
 - > Provide technical support for application or bylaw review



Thank You!

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