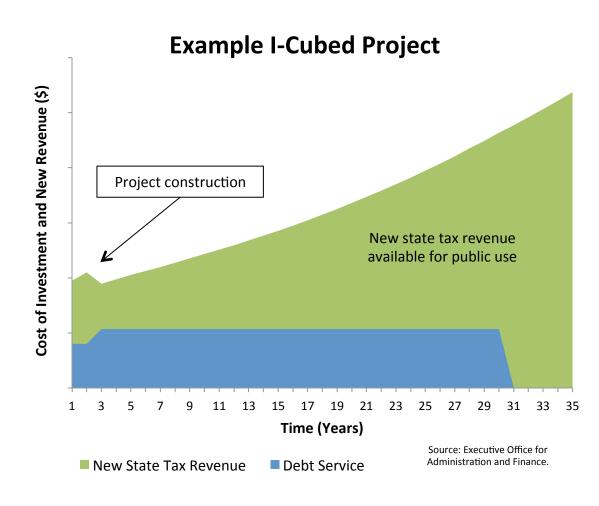
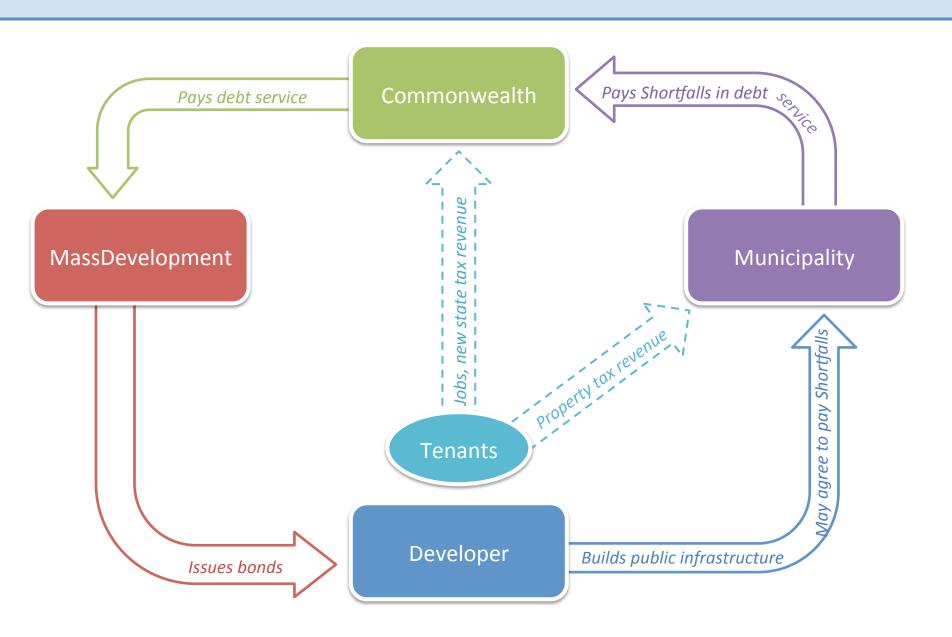


### **I-Cubed**

- Created in 2006 to spur economic development and job growth
- Finances public infrastructure improvements necessary to support major private development
- Public infrastructure is financed through an innovative cost- and risksharing arrangement among the state, municipality, and private developer
- Links cost of public infrastructure investments to economic growth
- Qualifying projects
   produce new state tax
   revenues from sales and
   income taxes on retail
   sales and employment



### **I-Cubed: How it Works**



## **I-Cubed Program Metrics**

\$600 M	is the total I-Cubed legislative authorization.
8	projects are allowed per municipality totaling not more than
31%	of the overall I-Cubed authorization.
\$5-\$50 M	is the size of available I-Cubed financing per project.

## **I-Cubed Criteria for Approval**

# To approve an Economic Development Proposal, the Secretary must find that:

- **But-For:** The Economic Development Project would not happen or would not achieve the contemplated level of development, jobs, or other economic activity without the public infrastructure improvements financed by I-Cubed.
- 1.5x test: The projected annual new state tax revenues will at least equal 1.5 times the debt service on bonds issued under I-Cubed.
- **Feasibility:** The Economic Development Project must be financially feasible and the developer must demonstrate that it has sufficient resources or financing commitments to carry out the project.
- Sustainable development: The Economic Development Project must be consistent with sustainable development principles.
- Limit state assistance: The project may not receive state assistance through other programs.
- Additionally, projects in economically distressed municipalities are prioritized.

#### **I-Cubed Process**

Preliminary Application

Developer submits a Preliminary Economic Development Proposal (PEDP).

**Analysis** 

Independent Consultant analyzes:

- 1. Development feasibility;
- 2. Projected New State Tax Revenues; and
- 3. Reasonableness of the proposed cost of public infrastructure.

Preliminary Approval

- DOR reviews and certifies projected New State Tax Revenues;
- MDFA certifies the amount of bonds that can be issued based upon the DOR certification; and
- The Secretary of EOAF issues Preliminary Approval, including any conditions of final approval.

Municipal Approval

Developer updates PEDP and applies for Municipal Approval of:

- 1. EDP and financial obligations of the Municipality;
- 2. Any required zoning changes;
- 3. Creation of a Municipal Liquidity Reserve;
- 4. Acquisition of property interests in public infrastructure improvements

## **I-Cubed Process (cont.)**

Final Approval

- Developer and Municipality jointly file Economic Development Proposal (EDP)
- Independent Consultant Analysis is updated
- DOR and MassDevelopment issue updated certificates
- Secretary certifies EDP, if appropriate

**IDAA** 

Developer, Municipality, MassDevelopment and EOAF enter into an Infrastructure Development Assistance Agreement (IDAA) outlining the terms of financing.

Bond Issuance MassDevelopment issues bonds

**Follow Up** 

DOR certifies actual new state tax revenue and any shortfalls in debt service coverage annually until bond maturity.





### **Contact**

Catia Sharp
Economic and Fiscal Analyst
Commonwealth of Massachusetts
Executive Office for Administration and Finance

Catia.sharp@state.ma.us (857) 400-5425