

### Town of Westford: State of the Town Fiscal Year 2021

Jodi Ross Westford Town Manager June 20, 2020 Annual Town Meeting



Population Estimate (2019 Census)	22,586	8.15% increase since 2010
Average Single Family Home Price	\$565,694	5.91% increase since 2019
Median Household Income	\$141,173	
Unemployment Rate	Westford - 2%	State - 2.9%

### Statistics

### FY 2020 Tax Rates

Single Tax Rate Communities		
Municipality	Residential	Commercial
Acton	\$19.24	\$19.24
Groton	\$17.38	\$17.38
Westborough	\$16.25	\$16.25
Westford	\$16.33	\$16.33

Dual Tax Rate Communities		
Municipality	Residential	Commercial
Ayer	\$14.10	\$29.57
Bedford	\$13.18	\$28.95
Billerica	\$12.99	\$30.03
Burlington	\$9.64	\$25.54
Chelmsford	\$16.45	\$21.18 (w/SCE) - PP = \$21.04
Lexington	\$14.05	\$27.22
Littleton	\$17.77	\$28.49
Tewksbury	\$15.97	\$28.00

# **Municipal Projects**

#### **Proposed New Center Building – 9,250 SQFT**

- Large public meeting space (100 person capacity)
- Information Technology, Veterans, and Facilities Departments
- BoS evaluating seeking funding at 2020 Fall Special Town Meeting



# **Municipal Projects**

#### 63 Main Street

- October 2018 Town Meeting authorized purchase in the amount of \$600,000 for potential future municipal use
- Property abuts Town Hall complex and Roudenbush Building
- BOS formed task force to review re-use options
- Citizen's petition received to sell property for redevelopment as a single family residence with historic preservation restriction
- Town Meeting will be asked to defer article until Fall Special Town Meeting



### **Residential Development**

*Projects under construction and/or partially occupied:* 

#### Juniper Hill - Single-Family Subdivision

- 18 lots approved
- 15 Certificates of Occupancy issued
- 2 Habitat for Humanity homes

#### 21 & 23 Carlisle Road - Age-Restricted Housing

- 17 Market rate, age-restricted to 55+
- 7 Affordable, age-restricted to 62+ supportive housing
- Site work is ongoing; beginning construction



21 & 23 Carlisle Road

### **Residential Development**

*Projects under construction and/or partially occupied:* 

#### Abbot Mill Phase 2 – Mill Redevelopment

- Construction nearly completed
- 102 rental units

#### 110 Place – Residential Development

• Under construction



• 4 Townhouse-style multi-family structures containing 16 dwelling units



#### 110 Place - 19 Littleton Road

# **40B** Developments

#### Alder Point – 354 Groton Road

- 4 craftsmen style duplexes for purchase
- Currently under construction



**Alder Point** 

#### Sugar Maple Lane

- Powers Road 28 townhomes for purchase
- 25 Certificates of Occupancy have been issued



#### Sugar Maple Lane

# **40B** Developments

### Hanover Westford Hills - 2 Robbins Road

- 180 rental units
- 12 Certificates of Occupancy issued
- Apartment buildings currently under construction

### Hanover Westford Valley - Concord Road

- Behind Red Hat, 240 rental units
- All Certificates of Occupancy issued



**Hanover Westford Hills** 



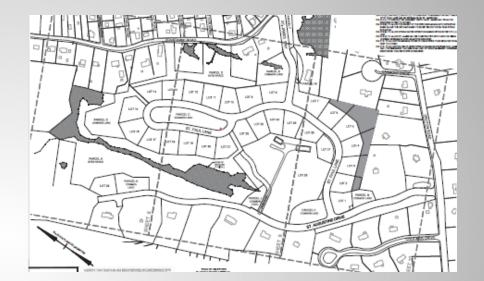
Hanover Westford Valley

# Residential Development

**Projects in Permitting Process:** 

Spalding Hill Estates – off St Augustine Dr.

• 29 lots approved



#### Wendell Place -

73 Nutting Road

• Application for 23 building lots and 2 Open Space Parcels



# Subsidized Housing Inventory

#### Westford's current Subsidized Housing Inventory is at 13.83%

• The town has effectively planned for and maintained more than 10% of its housing units as "affordable" which enables the town to better control future development



Town of Westford Housing Production Plan 2017-2021



The Residences at Stony Brook

Princeton Westford



Abbot Mill

Graniteville Woods

# **Commercial Development**

#### Kimball Farm – 400 Littleton Road

• New grill and seafood shack completed

#### Karma Restaurant – 174 Littleton Road

• Completed renovation and expansion of restaurant space

#### Mr. Mac's Macaroni and Cheese restaurant

• Renovated and opened for business

#### Newport Materials

• Asphalt plant expected to be fully operational by the end of June 2020







### Engineering/Infrastructure

#### **Recently Completed:**

- Oak Hill Road & Route 40 Project
- Prospect Hill Water Tank
- Dunstable Road & Route 40 Project

#### **Possible FY21 Construction:**

- Moore Oak Hill Plain Road Project
- Kirsi Circle Water Main Replacement
- Carlisle Road Sidewalk Extension
- Acton Road sidewalk between Vose Hill Road and Bruce Freeman Rail Trail
- Abbot School pedestrian improvements



Prospect Hill Water Tank

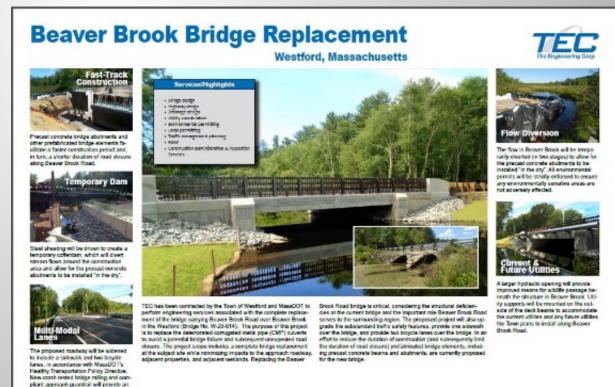
### Engineering/Infrastructure

#### In Design:

- Beaver Brook Bridge
- Boston Road
- Townwide Culvert Study
- Route 110 (Cornerstone to Powers Rd)

#### Beaver Brook Bridge

ment to motorial safety



## Stormwater Management

#### **Goals of the Stormwater Management Master Plan:**

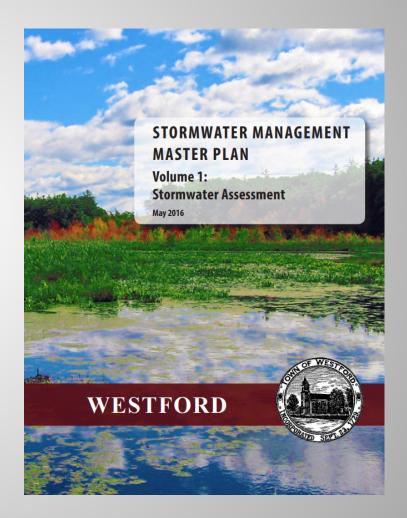
- Comply with EPA's permit to avoid costly penalties
- Preserve and improve water quality
- Maintain and improve drainage



### Stormwater Funding

### **\$1.6 Million needed on average over next three years to support Protective level of service**

- \$600,000 budgeted in FY20 for stormwater related expenses
- Funding for additional \$1 Million is required
- BOS voted to implement a Stormwater Utility Fee in Sept. 2019
- Town meeting voted to establish a Stormwater Enterprise in Oct. 2019
- Recommending initial stormwater enterprise budget of \$1,250,138 in FY21



### Stormwater Funding Solution

#### **New Stormwater Utility Fee**

- <u>All properties are charged a fee based on impervious surfaces</u>
- Non Single Family Residential properties billed based upon an impervious unit (ERU) of 3,500 square feet, at the rate of \$75 per ERU
- Single Family Residential bills range from \$37.50 to \$150 annually
- Condominiums will be billed to the Association
- First semi-annual stormwater utility fee bills will be due Nov. 1st 2020
- Property look up tool available on town website at: <u>https://westfordma.gov/</u> <u>183/Stormwater</u>

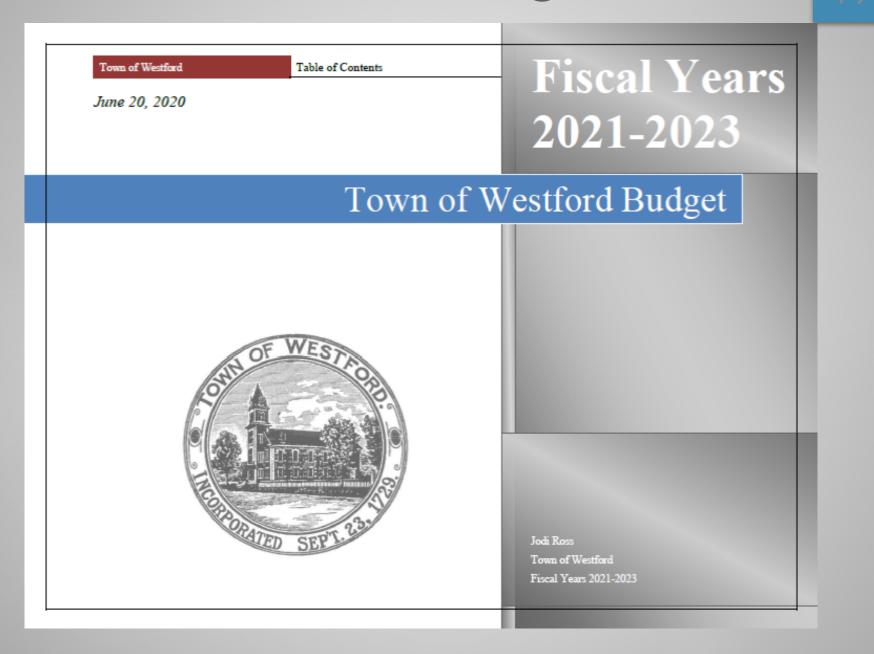
### Land Management

- New Irrigation Well at Hill Orchard
- Forest Stewardship Plan for Stony Brook Conservation Land
- Trail improvements
- Invasive species control
- Healthy Lakes and Ponds
- Westford Walks Initiative with Healthy Westford Committee





### Recommend FY21 Budget



### FY20 Revenues

- \$1,069,837 in New Growth
- State Aid increased by \$259,768 to \$21,693,368
- Collected \$3,548,840 in Motor Vehicle Excise through early June (94% of budget)
- Hotel & Meals Excise projected at \$1,004,513 (82% of budget)
- Collected \$920,566 in licenses & permits through early June (103% of budget)
- Earned \$162,048 in General Fund Investment Earnings through April (135% of budget)
- Community Preservation Act state contribution for FY20 at \$500,852 up from \$381,872 in FY19

# Sample of FY20 Grants Received

- 911 Dispatch Grants: \$88,918
- Stormwater IT Software \$73,100
- Brownsfield Site Assessment: 12 N. Main St. \$64,500
- Executive Office of Elder Affairs \$40,034
- Hazard Mitigation Plan / Municipal
  Vulnerability Preparation Plan \$36,000
- Stormwater Culvert Assessment \$25,000
- BOH FDA Grant \$14,300
- Police Traffic Enforcement Grant \$14,000
- Recycling SMRP Grant \$11,700



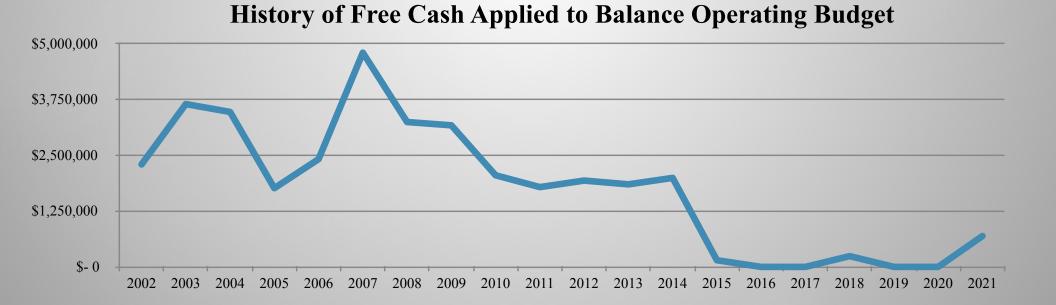


## Allocation of FY21 New Revenue

New Revenue for FY21	\$2,086,202*	
Less Fixed Costs		
Benefits & Insurance	(1,287,702)	
Debt Service	1,296,542	
Override (Teacher Salaries)	0	
NVTHS/Other	<u>35,255</u>	
Subtotal	52,499	
Fund Remaining for Depts.		2,138,701
Town Allocation (24%)	523,913	
School Allocation (76%)	1,614,788	
*Updated new revenue total inc	ludes \$691,445 in	Free Cash

# Financial Accomplishments

- 23
- Presenting a balanced budget to Town Meeting using an estimated \$691,445 in Free Cash to offset the local revenue loss from COVID-19
  - Reduction in State Aid is uncertain at this time
- Maintained AAA rating from Standard & Poor's



# FY21 Budget Highlights

- Due to the COVID-19 pandemic, and the uncertainty for local revenues and state aid, the town has taken the following financial actions:
  - Town and School spending and hiring freezes
  - Eliminated meetings and conferences
  - Reduced or eliminated mileage reimbursements
  - Negotiating insurance premium reductions
  - Submitting all eligible reimbursements to FEMA and Cares ACT
  - Proposed FY21 budget has not been reduced, however future budget reductions have been identified in tiers if necessary

### FY21 Budget Highlights

- Initial budget requests +4.17% reduced by \$1.97M
- Total cash reserves \$7.15M [8.06%] due to deferred appropriations
- Overall Budget Increase +2.46% additional \$2.90M
  - General Fund Budget Increase +1.42% additional \$1.56M
- Westford Public Schools +2.71% additional \$1.61M
- Other town departments +2.17% additional \$524K
- N.V.T.H.S. assessment +7.74% to \$1,078,168
- Debt Service -18.83% decrease of 1.41M (Westford Academy Bond Paid in Full)
- Requesting \$3,631,245 for capital at June 20<sup>th</sup> Annual Town Meeting most initial requests deferred until Fall Special Town Meeting

# FY21 Budget Highlights

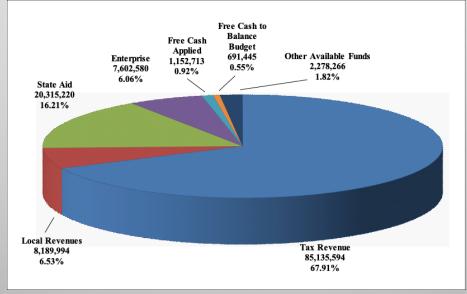
- Forming Department of Public Works to oversee and coordinate our engineering, highway, tree warden, water, wastewater, and stormwater departments
- Initial Stormwater Enterprise Operating Budget
- One additional paramedic to be hired in July 2020
  - Three short of meeting 2018 staffing goal
- One additional police patrol officer to be hired January 2021
  - One short of meeting 2018 staffing goal
- Did not fund BOH Substance Abuse Coordinator

# FY21 Projected Revenue

- Local Revenue estimated at \$441,445 less than initial budget
- New Growth \$1,234,704
- Ambulance Enterprise revenue \$875,000
- Stormwater Enterprise revenue \$650,138
- Currently using Governor's Budget for state Aid reduced from \$21,693,368 in FY20 to \$20,315,220 in FY21; decrease of \$1,378,148
  - No longer receiving MSBA payment of \$1,557,026 for W.A.
  - Hoping to receive official word in August on any other decreases
- Projected \$1,000,000 in hotels and meals excise taxes
- Motor vehicle excise projected to remain at \$3,760,000

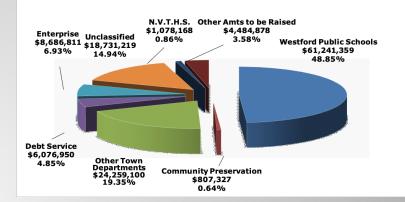
## FY21 Projected Revenue

Tax Revenue	\$85,135,594
Local Revenue	8,189,994
State Aid	20,315,220
Enterprise Revenue	7,602,580
Reserves Applied	691,445
Other Available Funds	2,278,266
Appropriations from Free Cash	1,152,713
Total	\$125,365,812



# FY21 Expenditures

Westford Public Schools	\$61,241,359
Community Preservation	807,327
Other Town Departments	24,259,100
Debt Service	6,076,950
Enterprise	8,686,811
Unclassified*	18,731,219
N.V.T.H.S.	1,078,168
Other Amounts to be Raised**	4,484,878
Total	\$125,365,812



\*Unclassified budget includes: health insurance, pensions assessment, unemployment insurance, general insurance, OPEB, vacation and sick buyback (town only).

\*\*Other Amounts be Raised includes: state assessments, state aid reserved for direct assessment (school choice, library), overlay, capital, community preservation projects, and other appropriations approved outside of the operating budget.

### Health Insurance Budget

- FY20 budgeted 8% increase received 7.9% increase for non-Medicare plan in second year with Blue Cross Blue Shield
  - Medicare Plan received 1.5% increase
- FY21 budget reflects 8% projected increase Nov 1st
  - \$504,118 increase from FY20 totaling \$11,289,358
- \$667,113 in Health Insurance Stabilization Fund
- Meeting regularly with Public Employee Committee and Insurance Advisory Committee to prepare for Nov 1, 2020 renewal
- Going out to bid in July for all employee/retiree plans

## Other Post Employment Benefits

- OPEB policy annually fund "normal costs" accrued liability for employees hired after Jan 1, 2012
- Funding OPEB at \$1,218,957 within the operating budget and delaying \$200,000 supplemental to the Fall Special Town Meeting to reevaluate or financial position
- OPEB Trust Fund current balance \$7,499,514 after June 2020 appropriation = \$8,726,789
  - Currently in the top 25% percent of Massachusetts communities for funding our OPEB liability

### FY21 Capital Investment

Capital Planning Committee recommendation: \$3,631,245

Free Cash	\$987,713
General Fund Bonds	\$680,000
Enterprise Bonds	\$1,830,000
Enterprise Retained Earnings	\$0
Other available funds	\$133,532
Appropriation to Capital Stabilization	\$0

Most capital items delayed to October Special Town Meeting Capital Stabilization current balance: \$453,507

# **Congratulations Westford!**

- National Council for Home Safety and Security ranked Westford #16 out of 100 for safest places to live in Massachusetts
- Niche.com school rankings:
  - Best School District in Massachusetts
  - Ranked 2<sup>nd</sup> in Massachusetts for "District with Best Teachers"
  - 7<sup>th</sup> Safest School District in Massachusetts
  - 8th Best Place to Teach in Massachusetts
  - 58th Best School District in the U.S. in 2020
- WA ranked 19<sup>th</sup> best public high school in 2019 by SchoolDigger.com

# **Thank You Westford!**

Thank you to our board members, department heads, employees, volunteers, and all of our residents for your creativity, countless contributions, and most of all, your unwavering commitment to our community.



