ITS78 Data, Cybersecurity, and Related Audit, Compliance, and Incident Response Services

Statewide Contract Kickoff Event
June 14, 2022, 2:00 – 4:00 p.m.

Webinar Logistics

- Today's presentation is being recorded.
- **Please keep webcams off and audio on mute unless you are presenting.**
- Submit questions via the Chat feature.
- Closed captioning has been enabled for this presentation.
- We will forward a copy of this presentation and a link to today's recording to all attendees.

Today's Presenters

Raine Brown, Homeland Security Program Manager, Franklin Regional Council of Governments, and Cyber Resilient Massachusetts Municipal Cybersecurity Sub-Working Group Lead

Stephanie Helm, Director, MassCyberCenter

Marge MacEvitt, Strategic Sourcing Manager, Operational Services Division

Susan Noyes, Municipal and School IT Manager, Executive Office of Technology Services and Security (EOTSS) Office of Municipal and School Technology (OMST)

Meg Speranza, Resiliency Program Manager, MassCyberCenter

Michael Derr, Community Engagement Manager, Procurated

ITS78 Awarded Vendors

Agenda

- Opening Remarks
- MassCyberCenter Mission and ITS78 Statewide Contract Overview
- Navigating the ITS78 Contract
- ITS78 Awarded Vendor Presentations – Group 1
- Cybersecurity Resources for Municipalities
- Grant Programs
- Procurated Supplier Ratings Program
- ITS78 Awarded Vendor Presentations – Group 2
- Q&A
- Closing Remarks

MassCyberCenter Mission & ITS78 Statewide Contract for Cybersecurity

Stephanie Helm

Cyber Threats

Security Boulevard

U.S. Healthcare Data Breach Cost $4 Billion in 2019. 2020 Won't Be Any Better

Ransomware will continue to be a plague on healthcare: While ransomware attackers will target any business they believe that they can infect ...

Worcester Telegram

Local communities fight back on cyberattacks

Local communities fight back on cyberattacks ... the police department in this northwestern Worcester County town of about 12,000 is still not ...

Sep 21, 2019

TechRepublic

FBI, Secret Service investigating cyberattack on Florida water treatment plant

Federal law enforcement is now looking into a cyberattack at a water treatment plant in Oldsmar, FL where someone was able to remotely ...

4 weeks ago

60 MINUTES

ransomware PRODUCED BY HENRY SCHUSTER

Ransomware ravages municipalities nationwide this week

Doug Olenick   Online Editor

Follow @DougOlenick

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NEWS ANALYSIS

Why local governments are a hot target for cyberattacks

Recent ransomware and other attacks underscore the value attackers see in the data stored in city and regional government systems. Here's why they are vulnerable and what they can do to reduce the threat.

By Cynthia Brumfield

BetaBoston

Hacking attacks plague Massachusetts schools

Hacking attacks plague Massachusetts schools ... disrupted in multiple districts, forcing schools to pay thousands of dollars in cyber-protection.

4 weeks ago

Cyberattack hits Augusta municipal operations; City Center closed

Officials say a nasty, intentionally deployed virus shut down public safety computers and made the city's entire network unusable, but the phone system and public safety radio system were not affected.

BY KEITH EDWARDS KENNEBEC JOURNAL

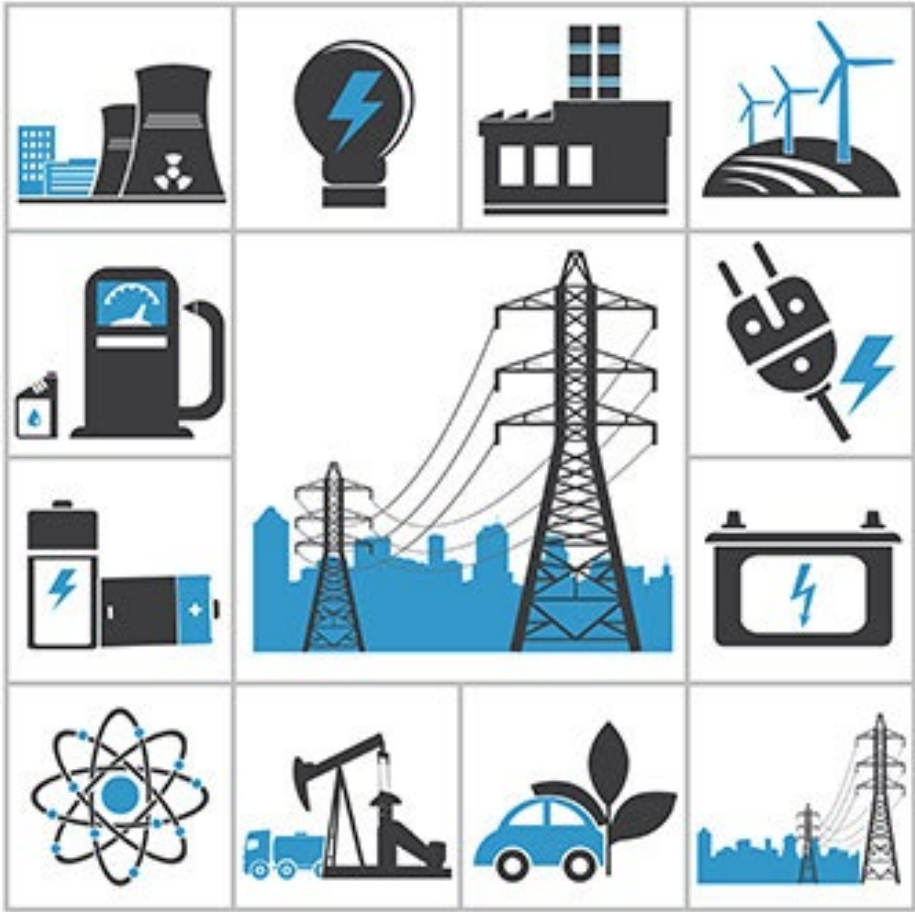MassCyberCenter at MassTech

Ransomware Kill Chain
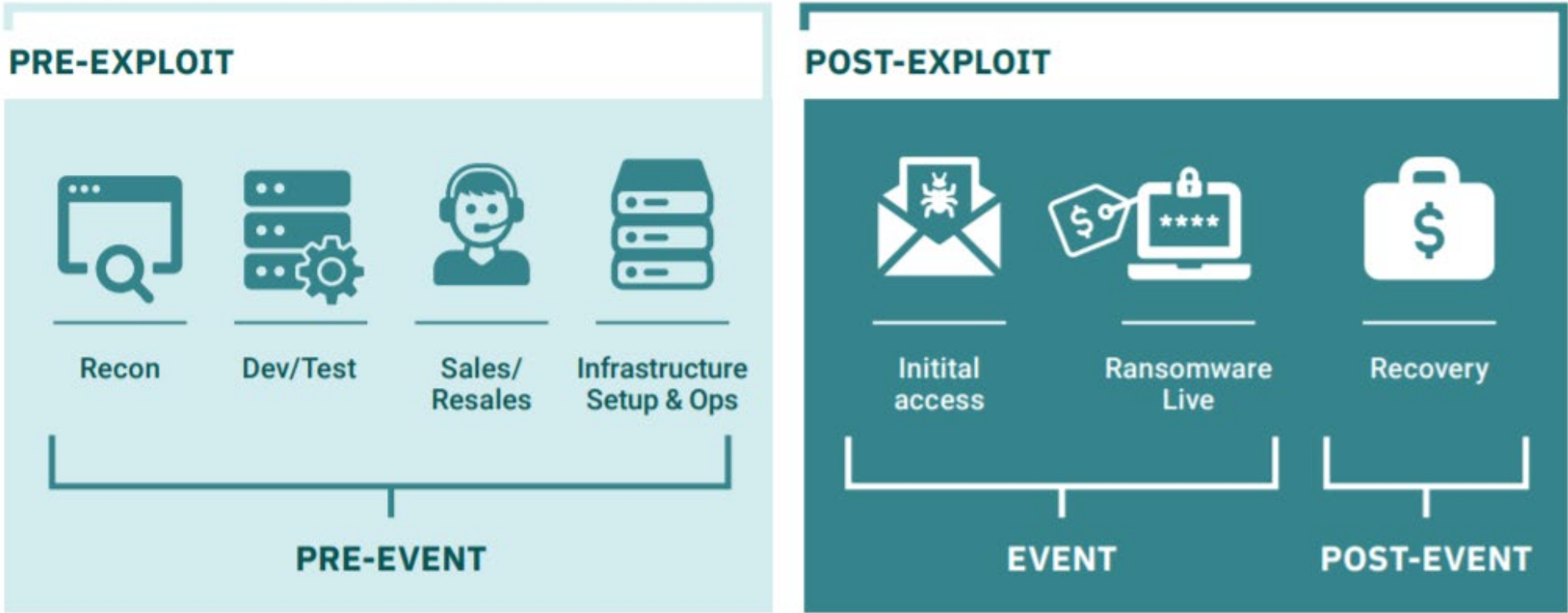
Source: World Economic Forum's Partnership against Cybercrime in collaboration with Accenture

Threat Targets: Information and Safety

Federal Trade Commission https://www.ftc.gov/tips-advice/business-center/privacy-and-security/data-security

National Institute of Standards and Technology
https://www.nist.gov/news-events/news/2015/12/nist-seeks-comments-cybersecurity-framework-use-potential-updates-and

MassCyberCenter
at MassTech

ITS78 Contract Overview

Statewide Contract for Data, Cybersecurity, and Related Audit, Compliance, and Incident Response Services. Services include a full range of audit, penetration tests, reviews, and validation of compliance with legal, regulatory and policy requirements, and related services in areas such as data breach investigation, remediation, and security of confidential information.

Contract Term

Initial Contract Term: July 1, 2021 – June 30, 2026

Renewals: Two 1-year extensions to 2028

ITS78 Sourcing Team Members

Amber Debole
Executive Office of Health and Human Services

Jenny Hedderman
Office of the Comptroller

Stephanie Helm
MassCyberCenter

John Merto
Executive Office of Technology Services and Security

Megan Perkins
Executive Office of Technology Services and Security

Bradford Smith
Executive Office of Technology Services and Security

ITS78 Category 1

Full range of data and cybersecurity audits and compliance reviews and related consulting services, including best practices, gap analysis, scorecards, compliance with internal and external controls (e.g., internal process and procedures, HIPAA, IRS, PII, CJIS), and control validation)

When to Use

For organizations in the early stages of cybersecurity planning, Category 1 is a good entry point, with awarded vendors providing a baseline cybersecurity readiness assessment. Vendors are available to audit and assess organizations' practices, infrastructure, and compliance with federal, state, other applicable laws and rules, uncover vulnerabilities and irregularities, and make recommendations for improvement. Category 1 may also be helpful in assessing changes to existing configurations and requirements. Examples of such changes could be infrastructure, vendors, policies and procedures, or legislative.

ITS78 Category 2

Risk assessments as they relate to internal and external (3rd-party) components. Services include risk management strategies, quality assurance audits, cloud security, vendor security, and data security management.*

When to Use

Category 2 offers risk assessments when organizations implement significant changes to hardware or software infrastructure. Examples include a new application or server, adding cloud services, or introducing a new IT service provider. Awarded vendors review the new environment and report on possible data and security risks.

* State agencies requiring engagement under this category must coordinate with and gain the approval of the Office of the Commonwealth Chief Information Security Officer (CCISO). This requirement does not pertain to other eligible entities, such as municipalities, public schools, etc.

ITS78 Category 3

Cybersecurity testing and readiness services including external/internal penetration testing, physical security assessments, social engineering assessments, vulnerability assessments, application testing, network security assessments, endpoint security assessments, tabletop exercises, identity and access management assessments.*

When to Use

Vendors awarded Category 3 provide assistance with assessing the organization's readiness for real-world cyber events, e.g., password cracking, cyber hacking, ransomware, and phishing to ensure security protocols perform as designed. Vendors essentially attempt to "break into" the network environment to identify vulnerabilities and suggest actions to prevent actual breaches.

* State agencies requiring engagement under this category must coordinate with and gain the approval of the Office of the Commonwealth Chief Information Security Officer (CCISO). This requirement does not pertain to other eligible entities, such as municipalities, public schools, etc.

ITS78 Category 4

Information Security and Cybersecurity Incident Response services, including emergency incident response services, incident containment, mitigation, remediation, internal and external communications and required notifications, forensic investigations, managed threat detection and response. Contractors are prepared to engage within 24-48 hours, 7 days a week, and implement incident response protocols as negotiated by the buyer.**

When to Use

When an organization believes that a cyber event may have taken place, vendors in Category 4 are available to assist with response efforts, including crisis management, business continuity, and communications strategy, among others.

** State agencies requiring engagement under this category must coordinate with and gain the approval of the Office of the Commonwealth Chief Information Security Officer (CCISO) to ensure that Enterprise systems are not at risk. This requirement does not pertain to other eligible entities, such as municipalities, public schools, etc.

Navigating the ITS78 Statewide Contract

Marge MacEvitt

Statewide Contract Benefits

- Large selection – 45 vendors
- No need to start at square one – select a vendor and sign a Statement of Work, rather than conducting a full bid and executing contract documents
- All vendors have accepted the Commonwealth Terms and Conditions and have signed the Standard Contract Form
- Complies with 30B
- OSD Contract Manager to contact with questions or issues

ITS78 Award Vendors

7T LLC dba Arcas Risk Mgmt
Accenture LLP
Advizex Technologies LLC
Blue Spruce Technologies, Inc
Bulletproof Solutions, Inc.
CBTS
CDW Government LLC (CDW•G)
CenturyLink dba Lumen Technologies Group
CGI Technologies and Solutions Inc.
CitiusTech Inc.
Compass IT Compliance, LLC
Custom Computer Specialists, Inc.
CyberForce|Q, LLC
Data Ethics, LLC.
Deloitte & Touche LLP
Digital Lantern, LLC
Edward Davis, LLC d/b/a The Edward Davis Company
Eight Eleven Group
Ernst & Young U.S., LLP
Firstworld, Inc DBA Terminal Exchange
Global Solutions Group, Inc.
Guidehouse LLP

Harbor Networks
HUB Technical Services, LLC.
INNO4 LLC
INTRASYSTEMS, INC.
JANUS Software, Inc., d/b/a JANUS Associates
Kimble and Associates dba Kuma, LLC
KPMG, LLP
MediTechSafe, Inc. (d.b.a. ResiliAnt)
Netizen Corporation
NuHarbor Security
NWN Corporation
O'Connor & Drew, P.C., d/b/a OCD Tech
Presidio Networked Solutions LLC
Q.E.D., Inc. d/b/a QED National
RetroFit Technologies, Inc.
Spruce Technology, Inc.
Stealth-ISS Group® Inc.
Tevora Business Solutions, LLC
The Silicon BlackGroup, LLC
TOSS Corporation
Windwalker Group, LLC

ITS78 Contract User Guide

Find contract details in the ITS78 Contract User Guide

- Contract Coverage
- How to Purchase
- Contract Exclusions
- Link to Awarded Contractor Information
- Pricing and Quote Requirements

How to Purchase

1. **Define Your Project**

    ➢ Provide as much detail as possible so vendors may provide a realistic quote

    ➢ You may use one of the SOW templates on the COMMBUYS contract as a guide for what to include. There are three templates: one for fixed price, one for time and materials, and one for both.

How to Purchase

2. **Select a Vendor**

   ➤ **Multiple quotes** not required but recommended – there was no price competition on this contract; competitive pricing will happen only via requesting multiple quotes.

   ➤ Vendors have been asked to supply **one slide describing capabilities** – you may use these slides to decide which vendors to include in your quote request.

   ➤ Your quote request should describe in detail what you are looking for. As a selection criterion, you may ask the vendor for a **description and a reference** for a project they have completed in the last 12 months that is **similar to your project.**

   ➤ Although this is not a formal RFR/RFP, you will want to **keep a file of responses, and the reason why you selected your vendor**. "Best price" or "Closest match to project" or similar should be sufficient.

3. Negotiate and Sign an SOW (see previous slide)

Contract Information in COMMBUYS

Find contract information in COMMBUYS:

- Go to COMMBUYS.com
- Enter ITS78 in the top Search bar
- Select Blankets from the dropdown
- Click the magnifying glass
- Click the Contract / Blanket number for the "Vendor" named "Master Contract Record"

- ✓ Most recent Contract User Guide
- ✓ Awarded Vendor List
- ✓ Statement of Work Templates
- ✓ ITS78 RFR

Q: Must municipalities adhere to the Supplier Diversity requirements outlined in the ITS78 Contract User Guide?

A: No, the Supplier Diversity requirements detailed on p. 3 of the Contract User Guide only pertain to Executive Departments.

Q: Do ITS78 vendors offer staff cybersecurity training?

A: Some of the vendors offer this training but it was not a requirement and was not evaluated in the RFR. Training may be offered in conjunction with a project under Categories 1, 2, or 3.

Q: Where may I find a list of the ITS78 awarded vendors?

A: Right here – the list is on COMMBUYS, and you don't need to log in. Once in COMMBUYS, you'll see several blue links under "Agency Attachments." Open the one that says *Vendor Listing Spreadsheet*.

ITS78 Vendor Presentations – Group 1

Advizex Technologies

Arcas Risk Management

Blue Spruce Technologies

Bulletproof

CBTS Technology Solutions

CDW-G

CGI

Citius Tech

Compass IT Compliance

Custom Computer Specialists

Data Ethics

Deloitte & Touche

Ed Davis Company

Eight Eleven Group

Guidehouse

Advizex Technologies

Security Advizer ®

Governance · Risk · Compliance · vCISO · Security Program Build · Maturity/ Roadmaps · Financials · Tech Selection · Executive Reporting

NETWORK SECURITY and DATA PROTECTION

- Full range of data
- Cybersecurity Audits
- Compliance Reviews
- Related Consulting

SECURE ACCESS

- Risk Assessments
- Internal and External
- 3rd Party Components

VULNERABILITY MANAGEMENT and PENETRATION TESTING

- Cybersecurity Testing
- Readiness Validation

INCIDENT MANAGEMENT and RESPONSE

- Incident Response
- Cybersecurity
- Info Security

Managed and Ongoing Support Services

Infrastructure · Applications · Database · MSSP/MDR/EDR· Cloud Strategy/Migration· Automation · Service Management

Michael Covell
Sr. Account Executive | Advizex
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mcovell@advizex.com

Advizex has been awarded in all 4 Categories on ITS78:

- Category 1: Full range of data, cybersecurity audits, compliance reviews and related consulting services
- Category 2: Risk assessments as they relate to internal and external (3rd party) components
- Category 3: Cybersecurity testing and readiness services
- Category 4: Information security and cybersecurity incident response services

Arcas Risk Management

Arcas Risk Management is a business consultancy that specializes in Cybersecurity, Risk Management, and Compliance focusing on developing and implementing cost effective, enterprise-class solutions for organizations of all sizes.

Category 1: Cybersecurity Audits and Compliance Reviews
- National Institute of Standards and Technology (NIST) Cybersecurity Framework (CSF), Cybersecurity Maturity Model Certification (CMMC), SOC2 Compliance gap assessments, Mock Audits, Policy & Document review/creation, Business Continuity/ Disaster Recovery Audit, Virtual Chief Information Officer (VCISO)

Category 2: Risk Assessments
- Network traffic & design assessment, Sensitive data risk assessment, Internet of Things (IoT) & 5G assessments, Cloud Security Assessments

Category 3: Cybersecurity Testing
- Penetration testing, Vulnerability assessments, Web Application security assessments, Ransomware Emulation exercises, Cybersecurity Tabletop exercise, Email security/Phishing training

Category 4: Cybersecurity Incident Response Services
- 24/7 Security Operations Center (SOC) & Compliance Services, Incident Response, Threat Hunting

info@arcasrisk.com | (P): 833-952-7227
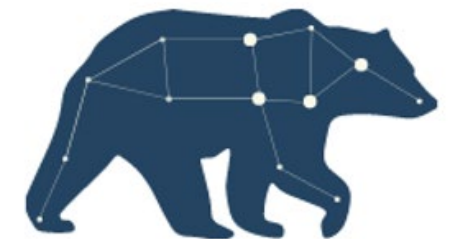
Blue Spruce Technologies Inc.

- Vulnerability / Assume Breach (Pen Test) Assessments
- Active Directory Assessments
- Continuous Vulnerability Monitoring and Lateral Movement Detection
- Managed IT Security Services
- Microsoft DCOM readiness, monitoring, and remediation

Koren Stuart -   kstuart@bluesprucetechnologies.com
Cyrus Silvester - csilvester@bluesprucetechnologies.com

Blue Spruce Technologies
IT Security & Systems Integration

Awarded Contract Category III: Cybersecurity testing and readiness services

Bulletproof

Bulletproof is a global end to end IT and security company.

- Providing security services for over 20 years to private and public sector.

- Cover all areas of security services: consulting, audit and assessment, and managed security services.

- Memberships and Awards: Microsoft Global Security Partner of the Year 2021, Microsoft Intelligent Security Association (MISA) Member - Specialize in helping clients secure modern workplace environments.

Bulletproof Security Services

- **Governance** | Strategy Consulting; Security Program Consulting; Policy & Procedure Consulting; Virtual CISO services

- **Cybersecurity** | Vulnerability Assessments; Penetration Testing; Web and Mobile Application Testing; Security Architecture Reviews

- **Audit & Compliance** | Security Framework Gap Assessments, Audits and Certification Services

- **Managed Security Services** | SOC as a Service; Managed Detection and Response Services; Security Awareness Services

Contact Information for Inquiries:
Rich Pomper, Director of Sales
@ rich.pomper@bulletproofsi.com
Ph: (617) 731-6319
Web: www.bulletproofsi.com

Award Contract Categories:

1, 2, 3 and 4

CBTS Technology Solutions, LLC.

With deep capabilities across the IT and communications landscape, CBTS brings end-to-end expertise and a personal touch

We are dedicated to building long-term relationships by understanding your business objectives and delivering solutions that exceed your expectations

- security professionals who are armed with over 200 combined years of experience and over 100 vendor certifications
- extensive cloud, communications, infrastructure and consulting experience
- services and solutions built specifically for your business outcomes

Network – Compute – Data Management - Security

Marilyn E. Koch
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Brian Kubas
Sr. Security Solution Specialist
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CBTS is on many OSD CONTRACTS:
ITS75 –Software and Services   ITC73 -Hardware
ITS74 –Project Services   ITT72 –Network /Communications
AND OF COURSE ITS78-Cybersecurity CAT 1-3

CDW●G ITS78 Services

CDW●G is one of the few technology companies to offer full-lifecycle security services, from assessment to implementation to monitoring and management. Our security assessment team is dedicated 100% to security engineering. With more than 20 years of experience, our experts can objectively assess your organization's cybersecurity practices and develop a plan and policies that both proactively mitigate risk and react to events such as data breaches and disasters.

- **Category One:** Full range of data, cybersecurity audits, compliance reviews and related consulting services.
  - We can provide regular cybersecurity assessments, testing, monitoring and a strategy for risk containment, remediation and response using the latest antivirus and firewall solutions. Our Security Advisory Services can connect eligible entities with our certified, vendor-independent security professionals to help navigate their security complexities and guide their security initiatives. Our assessment practice is based on the most common frameworks—NIST, CIS, ISO, HIPAA.
- **Category Two:** Risk assessments as related to internal external components
  - We can provide risk assessment services for public sector customers under the guidance set for NIST Cybersecurity Framework. Our operational framework reviews assess an organization's information security architecture as well as the practices of its IT department, evaluating the gamut of internal components from access control and password practices to encryption, data backup, physical security, and everything in between. Looking externally, our cloud security posture assessments enable public cloud users to gain much-needed visibility into potential nonsecure configurations and use those findings to strengthen your organization's long-term cloud security posture.
- **Category Three:** Cybersecurity testing and readiness services
  - True cybersecurity needs to be fortified with continuous testing, monitoring and review. We can provide penetration testing and vulnerability testing, with a prioritized list of recommendations for improving security, including the expected benefits and level of effort/cost to implement.
- **Category Four:** Information Security and Cybersecurity Incident Response services
  - We can provide Security Incident Response (IR) services, such as compromise assessments, readiness assessments, IR program development workshops, and IR tabletop exercises
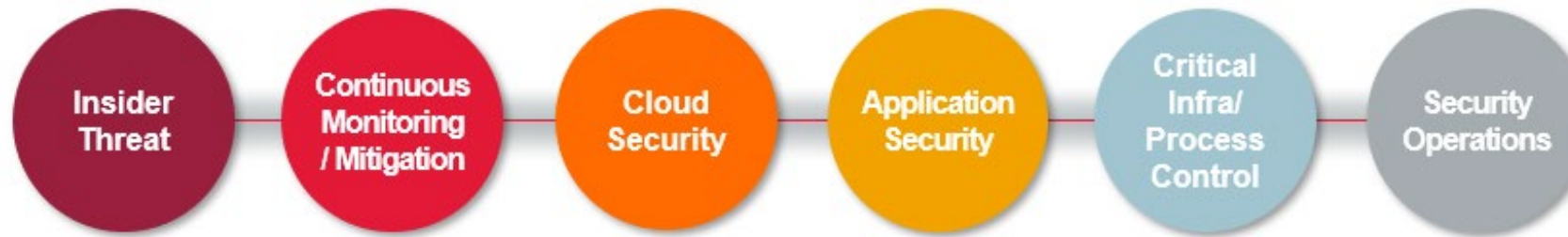
Please send your enquiries to:

Mike Shelburn

Advanced Technology Account Executive II

Phone : 860.287.7254

Email: Mikeshe@cdw.com

CDW●G's Awarded Categories: **1,2,3 and 4**

Cyber Security Advisory Services (Assess, Build and Manage)

- **Category 1**: **For agencies looking for an assessment of baseline of cybersecurity readiness.** CGI provides a full range of data and cybersecurity audits and compliance reviews and related consulting services based on 45 years of experience and frameworks. These assessments evaluate best practices, gap analysis, scorecards, compliance with internal and external controls and control validation, including privacy and compliance assessments in addition to policy development. CGI also evaluates supply chain resilience by assessing the confidentiality, integrity and availability of vendors and their services and recommending an approach for managing them. CGI can help agencies build a framework to ensure that cybersecurity and privacy are baked into design and not bolted on.

- **Category 2**: **For agencies implementing significant hardware or software infrastructure, managing digital transformation and customer experience or new applications.** CGI provides technology assessments, and risk assessments as they relate to internal and external (3rd party) components. Services also include risk management strategies, quality assurance audits, cloud security, vendor security, data security and including digital identity and access management. CGI utilizes frameworks to develop agency roadmaps and strategic business cases for assessing IT capital investments, including an "own vs. buy". CGI can help you assess your current state of capability and visibility, and prioritize practical recommendations for achieving the optimal modern state of secure operations

- **Category 3**: **For agencies looking to assess and test the organizations readiness for real-world cyber security crisis events including hacking and ransomware.** CGI provides cybersecurity testing and readiness services including external/internal penetration testing, physical security assessments, social engineering assessments, vulnerability assessments, application testing, network security assessments, endpoint security assessments, tabletop exercises, identity and access management assessments. Using our library of up-to-date crisis scenarios and crisis simulations to help you prepare for crises before they happen. CGI also provides mentoring and training for your security operations staff, covering various aspects of running a modern security operations.

CGI Contacts:

Brad MacDougall - Director Consulting Services
Brad.MacDougall@cgi.com or 978-494-7601
Sandy Maloney - Vice President, Public Sector Lead
Sandy.Maloney@cgi.com or 978-314-2640

CGI was awarded for Categories 1, 2, and 3 for ITS78 and is also on ITS74

www.cgi.com

CitiusTech Inc.

CitiusTech works exclusively within the healthcare eco-system: Engineering, Consulting, Strategy, Cybersecurity and Support services for large Healthcare software vendors, Payors, Providers, Life Sciences/Pharma & Medical device clients. Our Cybersecurity related services are listed below.

- **Full range of data, cybersecurity audits, compliance reviews and related consulting services:** Experience with compliance & controls from various external frameworks/ regulations such as HIPAA, IRS, PII, CJIS, PCI-DSS, NYDFS, etc.

- **Risk assessments for 3rd Party and Internal IT components:** Experience conducting readiness assessment against various quality standards, best practices & regulatory requirements (ISO 90001, ISO 13485, CMMI, US FDA, ISO 62304, ISO 14971, ISO 62366, MDD/MDR, 21CFR 820, etc.).

- **Cybersecurity testing and readiness services:** Application and Mobile Security Review, External Penetration Testing, Configuration Review and Vulnerability Assessment, Cloud Security Review, HIPAA Compliance Review, Cyber Security Risk Assessment, Risk Advisory & Consulting, Compliance Reviews, Due Diligence, Process Definition & Training, Operational Support & HITRUST CSF Certification support etc.

- **Information Security and Cybersecurity Incident Response services:** Cybersecurity Incident Response Team (CSIRT) who can investigate and respond to security incidents. Incident monitoring - CSIRT notification - investigation and remediation. Examples include performing an AV scan, applying security patches, backup of critical data, implementation of multi-factor authentication, etc., CitiusTech also has the capability to simulate cyber-attacks to test the effectiveness of the network security and to check the capability of the SOC Analyst and CSIRT team.

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www.citiustech.com

Categories 1, 2, 3 & 4

Compass IT Compliance LLC.

Compass IT Compliance business overview: http://www.compassitc.com

Compass IT Compliance is a leading regional provider of IT Compliance, Audit, Security and vCISO support services. Compass experienced certified IT Audit and Security Professionals have substantial experience in the following areas:

- IT Security Risk Assessments and Incident Response program development
- Security Services including vulnerability assessments, penetration testing and training
- Virtual CISO support – cost effective fractional or temporary security program oversight

Contact information for buyer:

William J. DePalma, Managing Partner/Co-Founder

wdepalma@compassitc.com

Awarded contract categories 1, 2, and 3

Custom Computer Specialists, Inc.

- Custom has been in business for over 40 years serving State, Local Government and the K-12 Community
- Locations throughout the Northeast with highly-skilled, trained and certified Technical Providers
- We are a full-service Reseller and Service Provider
- Expertise in Cyber Testing and Readiness Services including Security Posture Maturity Assessments, Penetration Testing, Physical Security, Vulnerability, Network Security, Endpoint Security, Identity and Access Management Assessments, Incident Reponses Plan development, Monitoring tools and Implementation Strategies
- Services also include Cybersecurity Incident Response and Remediation, Training and Policy development
- We have a dedicated Presales Team that provides planning, needs assessment, architects solutions and recommends solutions based upon your needs
- We have a fully staffed Network Operations Center that provides 24x7 Network Monitoring and Support for our clients

Contact:

Suzanne McLaughlin, Executive Vice President and General Manager

smclaughlin@customonline.com

Office: (401) 775-1286

Mobile: (401) 378-2994

ITS78 - Data, Cybersecurity, and Related Services Categories 3 and 4

Data Ethics LLC

Data Ethics is ready to assist entities with the following solutions as aligned to ITS78 approvals:

- Incident Response and Management
- Embedded Coaching and support in the implementation of best practices
- Audit of the Current Status of Cybersecurity Program
- Development and implementation of a cybersecurity performance management scorecard

Contact information:

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www.dataethics.net

Contract Award Categories: 1 and 4

Deloitte & Touche LLP

Deloitte Cyber helps organizations perform better, solving complex problems so they can build confident futures. Smarter, faster, more connected futures – for business, for people, and for the planet.

As a recognized leader in cybersecurity consulting, Deloitte Cyber can help better align cyber risk strategy and investments with strategic business priorities, improve threat awareness and visibility, and strengthen our clients' ability to thrive in the face of cyber incidents.

Our Cyber Market Offerings include -
- Cyber and strategic Risk
- Cyber Strategy
- Cyber Detect & Respond
- Application Security
- Identity and Access Management
- Cyber Cloud
- Infrastructure Security
- Data & Privacy
- Third Party Risk Management
- Cyber Emergent Technologies
- Cyber Managed Detect & Respond

3,100+ Cyber Risk practitioners serving US clients

5,500+ Global Cyber Risk practitioners

"Deloitte seamlessly brings together external factors and trends (e.g., threat intelligence, market trends, technology), board and executive level advisory, technical expertise and constant innovation and investment in internal capabilities and solving broader market issues to illustrate to clients how cybersecurity can be a strategic lever, as well as a necessity for survival."

ITS78 Award Categories - Data, Cybersecurity, and Related Audit, Compliance, and Incident Response Services. Categories 1,2,3,4.

Deloitte named a Leader in the IDC MarketScape: Worldwide Incident Readiness Services 2021!

IDC MarketScape: Worldwide Incident Readiness Services 2021 Vendor Assessment", by: Craig Robinson and Christina Richmond, November 2021, IDC #US46741420.

Deloitte named a strong performer in Global Managed Security Services Providers by Forrester

Source: Forrester Research, The Forrester Wave™: Global Managed Security Services Providers, Q3 2020, By Jeff Pollard, Claire O'Malley with Joseph Blankenship, Melissa Bongarzone, Peggy Dostie, July 27, 2020

"Deloitte is named a Leader in the Forrester Wave™: Cybersecurity Incident Response Services

Source: Forrester Research, The Forrester Wave™: Cybersecurity Incident Response Services, Q1 2022, By Jess Burn with Joseph Blankenship, Danielle Jessee, Peggy Dostie, Published 28th March 2022

We collaborate with leading government agencies and industry associations on cybersecurity standards, advanced threat solutions, and cyber resilience practices. Co-author of the biennial Deloitte-NASCIO Cybersecurity Study; active participant in National Governors Association (NGA)

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Email: kmantha@deloitte.com**

THE EDWARD DAVIS COMPANY

EDC believes in the convergence of physical and cybersecurity to minimize an entity's vulnerabilities and mitigation risks. Convergence requires a 360-degree approach encompassing all aspects of an entity's security posture.

- **Data, Cybersecurity Audits, Compliance Reviews and Related Consulting Services-**
  - In-depth consulting services tailored to client specific needs, goals and requirements
  - Consideration of every element of an organization's cyber infrastructure
  - Proactive identification vulnerabilities and security issues to help strengthen cyber security environments and performance
- **Risk Assessments-**
  - Proven cyber security professionals are provided to detect vulnerabilities and provide the most effective strategies for dissolving existing cyber threats
  - Ensure proper support needed to adopt new technologies, adjust policies and procedures, and manage cyber threats expertly
- **Cybersecurity Testing and Readiness Services-**
  - Provide both Cyber and physical penetration testing to analyze strengths & gaps against all critical security controls.
- **Information Security and Cybersecurity Incident Response Services-**
  - Utilize expertise to inform Client's incident response efforts and advise clients on how best to mitigate threats and limit impact, as well as assist in the recovery process.
  - When necessary, we utilize our extensive network with state, local, and federal law enforcement and government agencies to coordinate communication and direction from law enforcement.

CONTACT: JON LOUNSBURY ◦ jlounsbury@eddavisllc.com ◦ (617) 543-0515

The Edward Davis Company has been awarded for Contract Categories 1, 2, 3, and 4

Eight Eleven Group LLC, DBA Brooksource

Brooksource is a human capital services firm specializing in hardening Public Sector customers' security posture via Professional/ Advisory Solutions

We provide all facets of security support, but our top 3 competencies are:
- 24/7 Security Operations
- Endpoint Security
- Security Workforce Development

For Inquiries, contact:

- Lena Roemer: Account Executive (lroemer@brooksource.com)

- Mike Petrarca: National SLED Manager (mpetrarca@brooksource.com)

Awarded contract categories include:
- Category 1: Full range of data, cybersecurity audits, compliance reviews and related consulting services
- Category 2: Risk assessments as they relate to internal and external (3rd party) components
- Category 3: Cybersecurity Testing and Readiness Services

Guidehouse

With more than 12,000 team members in over 50 countries, Guidehouse helps clients solve their biggest challenges—all while focusing on the mission and people. This culture is the foundational principle for which we received the Malcolm Baldrige National Quality Award, the nation's highest recognition for quality. We are the only large professional services firm to receive this prestigious award. We also hold a CMMI SVC Level 3 certification. We provide global cybersecurity and privacy services for both public and commercial customers giving us a breadth of reach back to expertise and innovative practices in different domains. We have described our services below based on our awarded categories:

1) **Full range of data, cybersecurity audits, compliance reviews and related consulting services:** Guidehouse has expertise in leading critical gap analyses, cybersecurity audits, compliance validation against industry standards, and roadmap development and implementation to improve performance capabilities. Additionally, we have implemented numerous Governance, Risk Management & Compliance (GRC) solutions to help manage risk and compliance programs for our clients across the public sector. This includes maintaining all relevant control documentation, audit findings, and plan of action and milestones (POA&M) and tracking audit finding remediation progress.

2) **Risk assessments as they relate to internal and external (3rd Party) components:** Guidehouse has extensive experience in conducting cybersecurity risk assessments to identify and assess the threats, vulnerabilities, and risks faced by government organizations. Our proven cybersecurity risk assessment methodology is grounded in industry-standard frameworks such as NIST 800-30, NIST 800-37 (Risk Management Framework), and NIST 800-39, and provides the ability to identify, analyze, and evaluate risk at all three hierarchical NIST tiers.

3) **Cybersecurity testing and readiness services:** Guidehouse is a trusted partner for agencies across the public sector for conducting and designing cybersecurity testing programs. Our internal and external testing methodologies allow us to achieve comprehensive results. The results from testing detail the vulnerabilities discovered, validate system-specific configurations, assess for known exploits, and provide best practice remediation recommendations. We provide reporting that is actionable for management and non-technical audiences.

Awarded Contract Categories:
Category 1 – Full range of data, cybersecurity audits, compliance reviews and related consulting services
Category 2 – Risk assessments as they relate to internal and external (3rd Party) components
Category 3 – Cybersecurity testing and readiness services

For inquiries, please contact:
Nini Donovan, Partner State & Local Government
ndonovan@guidehouse.com
guidehouse.com

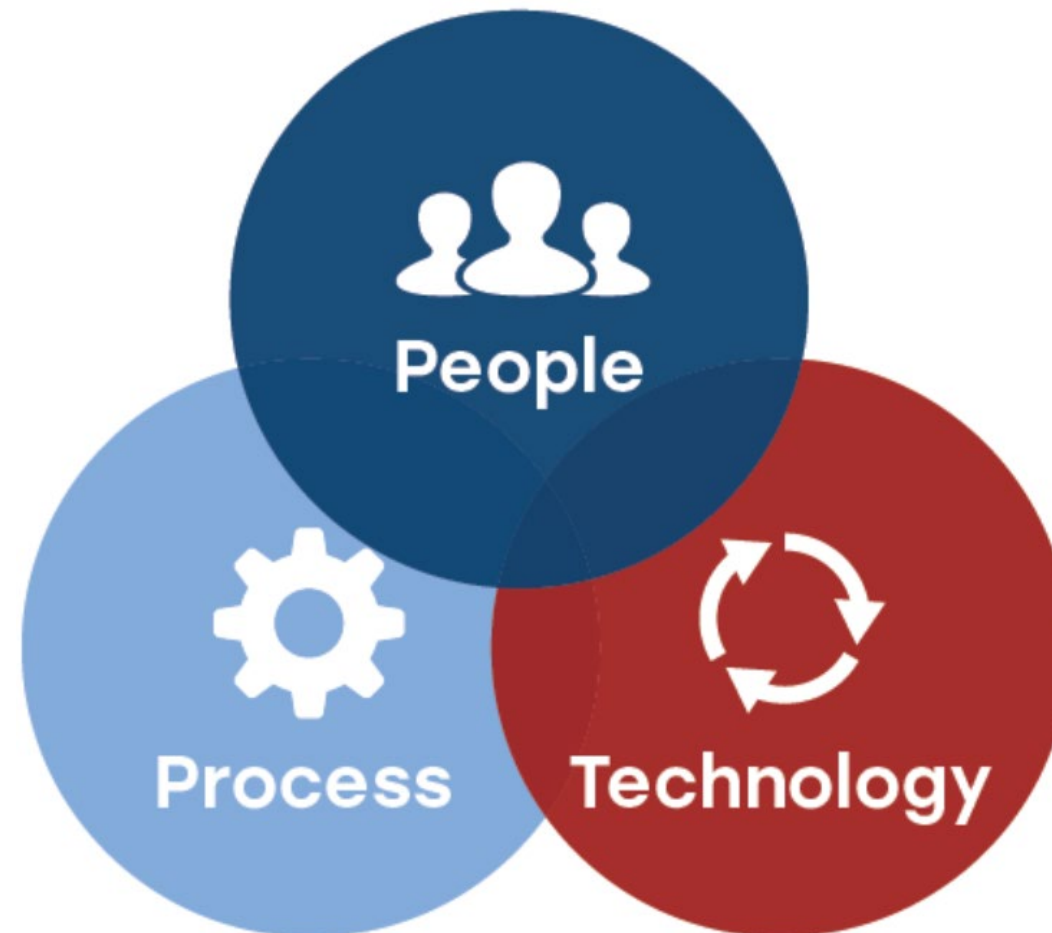# Cybersecurity Resources for Municipalities

Meg Speranza & Susan Noyes

What is Cybersecurity?

- Leadership Talent/employment
  - Training/education
    - Citizens

- Cyber standards and procedures
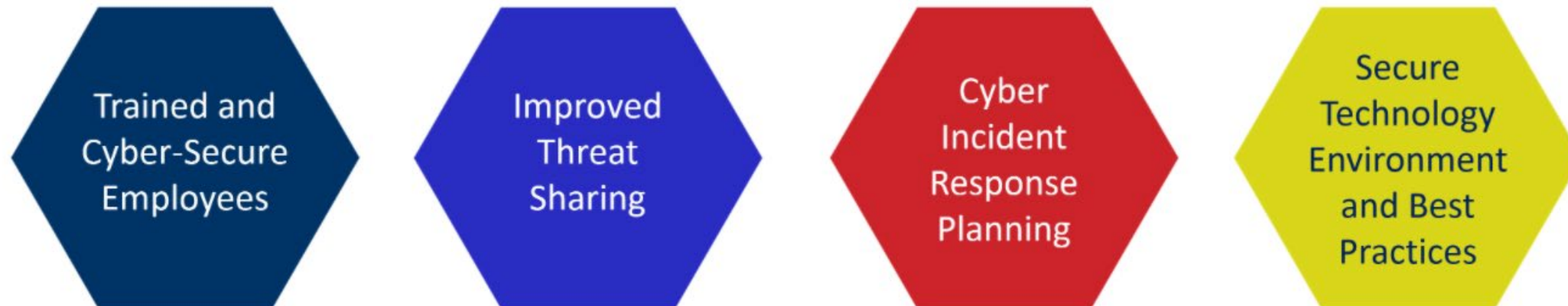- Incident response plans/ recovery
- Engagement

- Sensors
- Decision aids
- Defense tools

MassCyberCenter
at MassTech

Minimum Baseline of Cybersecurity for Municipalities

The Minimum Baseline of Cybersecurity for Municipalities is a framework for helping Massachusetts organizations improve their cybersecurity posture and protect their organization from cyberattacks using people, process, and technology.

There are 4 goals:

Trained and Cyber-Secure Employees

Improved Threat Sharing

Cyber Incident Response Planning

Secure Technology Environment and Best Practices

Go to MassCyberCenter.org to learn more.

MassCyberCenter
at MassTech

Minimum Baseline Overview Modules

A fun way to introduce the framework and goals.

Using a notional cyberattack occurring in the fictional town of Massboro as an example to explain the Minimum Baseline of Cybersecurity, the first module introduces the Minimum Baseline, and the other four modules explain each of the four goals.

Go to MassCyberCenter.org and look under Resiliency to experience the overview modules and learn more.
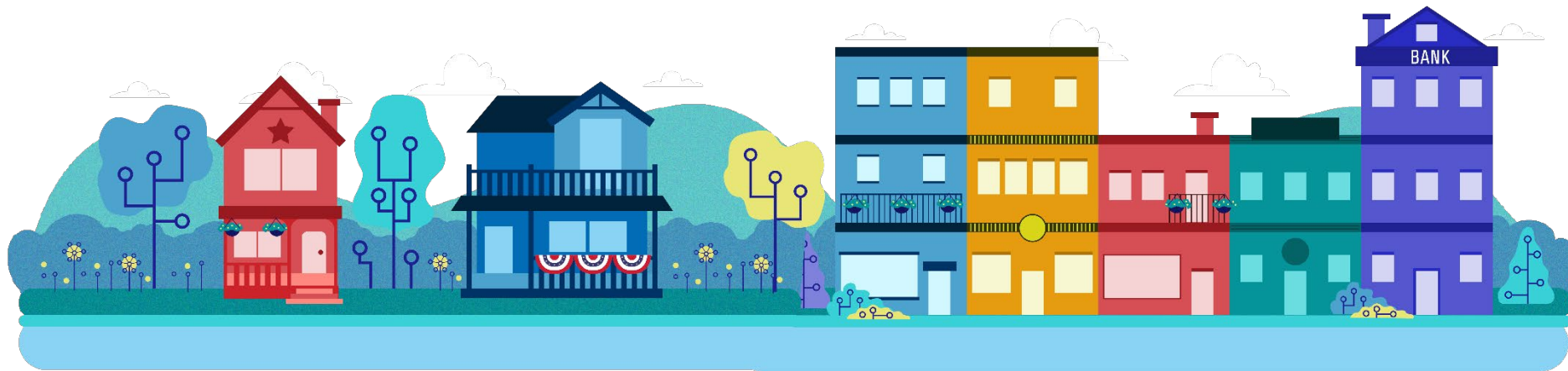
Municipal Cybersecurity Awareness Training Grant Program

The Cybersecurity Awareness Training Grant Program is a competitive grant program to help local government improve their overall cybersecurity posture through end-user training, evaluation, and threat simulation.

Organizations may make a selection from the following tracks, choosing whichever track will serve them best:

- Year-Long
- Abbreviated
- Set Your Own Timeline

The program, including procurement and coordination, is managed by the Executive Office of Technology Services and Security Office of Municipal and School Technology.

The applications will be available during Massachusetts Cybersecurity Awareness Month (October) and the awards granted by the end of the calendar year.

Cybersecurity Health Check Program

Complimentary Cybersecurity Health Check offered by four of the ITS78 State Contract Vendors that have been fully vetted by EOTSS.

- Each Cyber Security Health Check offers their own scope of work from basic to comprehensive & the organization chooses their preferred vendor/services from:

  - **HUB Technical Services, LLC**

  - **INNO4LLC**

  - **INTRASYSTEMS, INC.**

  - **Retrofit Technologies, LLC**

- Vendor presents findings and recommendations to mitigate security risks to the organization

- You may review the vendor suites of services and apply at the Office of Municipal & School Programs website

- Questions regarding these free services may be directed to omst@mass.gov

Community Compact Cabinet

The Community Compact Cabinet elevates the Administration's partnerships with cities and towns, and allows the Governor's Office to work more closely with leaders from all municipalities.

Community Compact IT Grant Program

BEST PRACTICE GRANTS

Applications for the upcoming year of the CCC Best Practice program may be submitted by those municipalities who did not apply in the prior Fiscal Year. Applications are accepted on a rolling basis and will be reviewed within one month of submission. Eligible applicants may choose up to two best practices and enter into a FY Compact.

Questions on the Best Practice Program may be directed to Frank Gervasio **gervasiof@dor.state.ma.us** or (617) 626-2345. You will need a passcode to fill out the application form which is sent to the City/Town management. If you do not have a passcode, please contact DLS by sending an email to Sean Cronin at **croninse@dor.state.ma.us**.

Age and Dementia Friendly Best Practices
Education Best Practices
Energy and Environment Best Practices
Financial Management Best Practices
Housing and Economic Development Best Practices
Human Resources Best Practices
Information Technology Best Practices
Public Accessibility Best Practices
Public Health Best Practices
Public Safety Best Practices

Consider OSD's Statewide Contracts to stretch your grant award dollars.

MASSACHUSETTS STATEWIDE CONTRACT

Community Compact IT Grant Program

The **Municipal Fiber Grant** is a competitive new grant program that supports the closing of critical gaps that exist in municipal networks. Focused on connecting municipality-owned facilities, it will assist municipalities in achieving many critical goals associated with municipal fiber networks.

- The infrastructure allows for centralized management of IT infrastructure and an enterprise approach to network monitoring, cybersecurity, records management, and backup and recovery. A cohesive municipal network also creates opportunities for economies of scale by aggregating internet bandwidth purchases and the associated security infrastructure.
- This year's grant application closed April 15, 2022

The **Efficiency and Regionalization (E&R)** competitive grant program provides financial support for governmental entities interested in implementing regionalization and other efficiency initiatives that allow for long-term sustainability.

- One-time funding or transition costs for municipalities, regional school districts, and school districts considering forming a regional school district or regionalizing services, regional planning agencies and councils of governments interested in such projects.
- The application period for the FY22 E&R Grant program opened on January 10, 2022, and closed on February 10, 2022, at noon.

PROCURATED

Because Every Decision Matters.™

Procurated is the nation's largest supplier ratings and reviews site built exclusively for the government community . You'll see more than 36,000 reviews written by government users across 2,000+ government agencies.

- The Massachusetts partnership includes reviews written by Massachusetts purchasers for work performed under the OSD contracts.
- We gather reviews through email and phone calls so please be on the lookout for communications and review your suppliers.

PROCURATED

PROCURATED

Because Every Decision Matters.™

- The site is free for government users, and you can log in at any time

- Watch for invitations to webinars for introduction and buyer training following today's session.

- We'll also hold supplier-specific training – so watch for an invitation following today's session.

- Contact Ellen Sigl for more info: Mike@procurated.com.
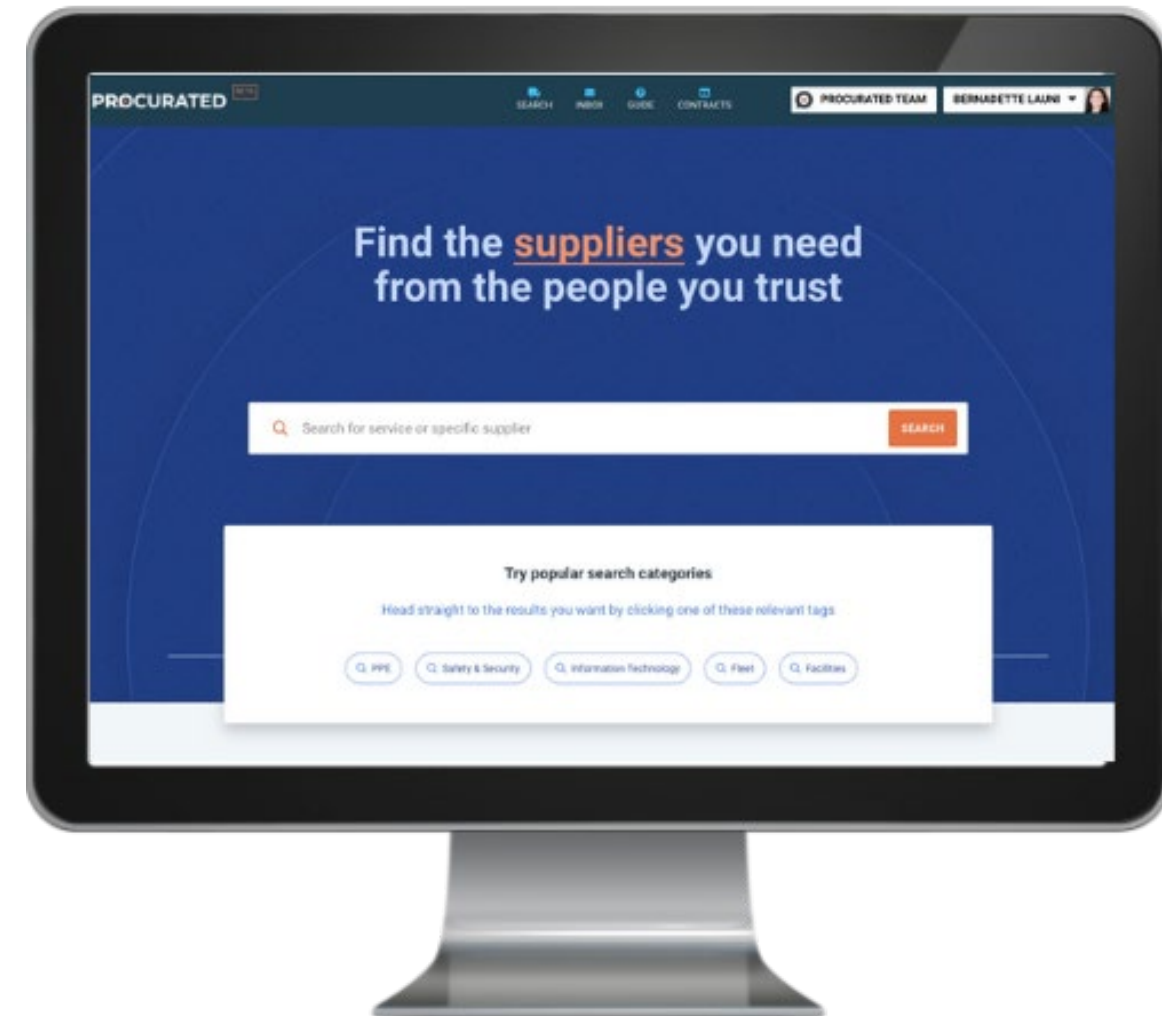
ITS78 Vendor Presentations – Group 2

Harbor Networks

KPMG

KUMA

Netizen Corporation

NuHarbor Security

NWN Carousel

O'Connor & Drew

Presidio

ResiliAnt

Spruce Technology

Stealth-ISS Group

Tevora Business Solutions

The Silicon BlackGroup

TOSS Corporation

Windwalker Group

Harbor Networks

Category 1: Harbor Networks will conduct a risk management/governance high level review and assess the security controls of customers operational environment against security standards: NIST CSF, SOC2, HIPAA, IRS, PII, CIIS and Control Validation.

Category 2: Our third-party governance, cloud assessment and management service will help you define and operate your own third-party governance model: Inventory of your partner(s) and the data they process, third-party review and policy development, third-party on/offboarding, workflow development, privacy/security questionnaire development and response, master service license agreement inventory and legal language review.

Category 3: With the rise of ransomware and business extortion, visibility into organizational risk has become paramount. The key foundational elements to this visibility begins with vulnerability scanning and management. This best practice will enable your organization to correlate, mitigate and remediate risk. Types of penetration tests available: Internal/External, Application Test, Perimeter Test, Scenario Based Test, Advanced Persistent Test.

Category 4: If you experience a breach, it's critical that you quickly find the gap in your network and identify what data might be compromised. This is a true forensic analysis process that Harbor Networks offers to its clients on a 24/7 basis. The Harbor Networks team has extensive experience in digital forensics and technology crime fighting providing prompt and comprehensive response to cyberattacks. Our experts know where to find critical digital evidence, and concurrently preserve and analyze it using todays most sophisticated forensic technique and software.
What you will receive from our IR / Forensics Service:
>
> 24/7 Digital Forensics and Incident Response
> Executive Debriefing
> Legal Counsel Support
> Threat Hunting
> Actionable Threat Intelligence

24 x 7 x 365 proactive services include: threat analysis, monitoring, incident response, alerting and reporting, remediation and mitigation consulting, strategic advisement, special projects and compliance health checks.

For buyer inquiries please contact: Jenna Ross (508) 652-3067
jennar@harbornetworks.com

Category 1, 2, 3, 4: ITS78 Data and Cybersecurity

KPMG

- **Industry Leader.** KPMG has been recognized as a cybersecurity industry leader.
  - ✓ KPMG has been ranked several times by Forrester Wave as a **leading global cybersecurity consulting firm**. home.kpmg/dp/en/home/media/press-releases/2019/08/kpmg-named-a-leader-in-global-cyber-security.html, https://advisory.kpmg.us/articles/2017/kpmg-named-a-leader.html
  - ✓ **KPMG has been ranked #1 by clients for the quality of our cybersecurity services** in Source Global Research's report, "Perceptions of risk firms in 2021". KPMG received the highest score of the 16 vendors evaluated in this category — a great achievement given that this scoring is determined by clients and prospects alone. KPMG ranked number one in quality of security services - KPMG Global (home.kpmg)
  - ✓ **KPMG Awarded U.S. Patent For Cyber Incident Response Solution**. KPMG Digital Responder automates common forensic triage tasks, significantly reducing time and costs for cybersecurity and legal teams. https://www.prnewswire.com/news-releases/kpmg-awarded-us-patent-for-cyber-incident-response-solution-301422361.html
- **Capabilities.** KPMG provides the following services across all four contract categories:
  - ✓ **Full range of data, cybersecurity audits, compliance reviews and related consulting services.** KPMG is an industry leader in performing cybersecurity audits and assessments, including for many government agencies (federal and state/local), as well as many leading commercial clients (such as helping with the SolarWinds breach remediation).
  - ✓ **Risk assessments (including for 3rd parties).** KPMG has robust methodologies and approaches for assessing cybersecurity risks, including 3rd parties such as cloud providers and other vendors.
  - ✓ **Cybersecurity testing and readiness**. KPMG performs external and internal penetration studies, vulnerability assessments, wireless assessments, physical security assessments, social engineering assessments, application testing, network security assessments, endpoint security assessments, and identity and access management assessments.
  - ✓ **Incident response**. KPMG provides response, containment, mitigation, remediation, forensic investigations, managed threat detection and response.

Contact information: Tony Hubbard, Principal, thubbard@kpmg.com, 202-486-4945

KPMG was awarded contract Categories 1, 2, 3, and 4

KUMA, LLC

- We are a global privacy, security, and identity consultancy comprised of industry experts, averaging 20+ years of experience. Our clients span non-profit, commercial, education, healthcare, and government sectors.
- Chief Privacy Officers, Chief Information Security Officers, Risk Managers, Analysts --- we've been in your shoes, understand your challenges, and stand ready to partner with you to launch effective solutions.
- We believe in a holistic and approachable methodology for data protection. Our work is completely customized to your precise requirements. While remaining grounded in national standards, we're nimble, creative, and able to pivot swiftly with you and your needs.
- Trust is deeply ingrained in our ethos and is illustrated in the work we deliver in all our engagements. We have gained and maintained customer confidence over the years and are proud of the longstanding working relationships we have cultivated.
- Our services range from program development, policy development, data and cybersecurity audits, compliance reviews & risk assessments, training and awareness, and testing and scanning - engaged in the way that best suits your needs, including firm fixed price, labor hour, and retainer contract models.

Jenn Behrens, MSW, PhD, FIP
Partner/EVP Privacy & Security
800-993-7027 x703
jenn.behrens@kuma.pro

Statewide Contract ITS78 - Category 1 and 2

Learn More: http://tiny.cc/Kuma
https://kuma.pro/

Netizen Corporation

Services Provided for Awarded Categories (1-4):

- Netizen provides solutions including risk and vulnerability assessments, penetration testing, strategic cybersecurity (CISO) advisory, and security monitoring through our 24x7x365 Security Operations Center (SOC) for customers worldwide ranging from small businesses to Fortune Global 500 organizations.
- Netizen provides cybersecurity operations solutions such as NIST RMF Assessment and Authorization (A&A), Continuous Monitoring, Security Engineering, and DevSecOps.
- Netizen provides compliance support for programs such as International Organization for Standardization (ISO) 27001, PCI DSS, NIST RMF, FISMA, HIPAA, CMMC, and more.
- We also provide security engineering solutions such as Information System Security Officer (ISSO), Information System Security Engineer (ISSE), and Information System Security Management (ISSM) support to achieve and maintain compliance with NIST 800-53 controls, CNSSI 1253, and NIST 800-37 to earn full Authorization to Operate (ATO).

Primary Points of Contact:

Akhil Handa   Tara Ellis

Akhil.handa@netizen.net   Tara.Ellis@netizen.net

703.623.6747   854.202.1613

Netizen was awarded all 4 categories on the ITS78 contract.

NuHarbor Security

NuHarbor is a 100% cybersecurity-focused firm, providing end-to-end cybersecurity services, solutions and programs to our public sector clientele nationally.

- Security Services:
  - Consultation and Advisory, Penetration Testing, Professional Services
- Compliance Services:
  - Assessments and Certifications
- Managed Security Services:
  - Managed Detection and Response (MDR), 24x7x365 MSSP, Cyber Threat Analysis Cell (CTAC), Vulnerability Management Program

Sam Martin, Regional Director

smartin@nuharborsecurity.com

M: 802-310-2361

Vendor Code - VC0000886228

Categories 1, 2 & 3

NWN Carousel

**NWN Corporation Acquired Carousel Industries, Creating A New $1 Billion Run-Rate Provider
in
Security, Cloud Communications and Infrastructure Services**

- Secure by Design (Readiness, Modernization, Mitigation, Remediation & Compliance)
- Expertise through People
- Outcome-Based Services
- Experience Management Platform
- Local & National Public Sector Strength; Alignment with EOTSS Objectives
- Customer Success Obsessed

Contact information for buyer inquiries:

Jennifer Golden – Named Account Executive

jgolden@nwnit.com

(860) 606-2865 SNR

ITS78 Awarded Categories 1, 2, 3 & 4 – Complete Portfolio of Services

Associated Product, Services, Subscription and Support Contracts: ITC73, ITT72, ITS74, OFF50

O'Connor & Drew, P.C., d/b/a OCD Tech

Established in 1949, O'Connor & Drew, P.C. (OCD Tech) is one of the most well-respected regional accounting firms in the Northeast. We are proud to say that we have operated independently for over seventy years. With a strong focus on government entities, higher education institutions, non-profit organizations, and service organizations, we are a full-service firm which thrives on our close business and individual client relationships. We are committed to providing creative, innovative solutions to help you reach your goals. Our IT Audit & Security division provides:

- IT General Control Reviews
- IT Internal Audit staff augmentation
- AICPA SOC 2/3® reporting
- Vulnerability & Risk Assessment
- Penetration testing (web application & infrastructure)
- Employee security awareness training (phishing)
- DFARS/NIST/CMMC government compliance readiness

Michael Hammond, mhammond@ocd-tech.com

Cera Adams, cadams@ocd-tech.com

Robbie Harriman, rharriman@ocd-tech.com

www.ocd-tech.com

Category 1 (Full range of data, cybersecurity audits, compliance reviews and related consulting services)
Category 2 (Risk assessments as they related to internal and external (3rd party) components)
Category 3 (Cybersecurity testing and readiness services)

- Presidio's CyberSecurity is a full lifecycle Security provider including Governance Risk & Compliance, Offensive Security, Security Platform Design and Implementation Services and Managed Security. Presidio specializes assessments around **NIST CSF, NIST 800-53 & 171, CMMC and 23 NYCRR 500** and others.
- Presidio believes that CyberSecurity applies to every organization but the challenges facing private sector or public companies may not be the same as State Agencies, Local Government, Higher Education or K-12 and has specialized resources for both sectors. Our consultants can **Assess your Security Program, Identify Gaps, Consult to Mature the Security Program all the way through providing a vCISO or Fractional CISO.**
- Conduct Proactive Security Workshops to help organizations build their security roadmap over the next 12-36 months across all aspects of CyberSecurity including Compliance, Threat Mitigation, Staffing and Security Operations
- Presidio's Managed Services including Network Operations, SOC and Managed Detection and Response helps Cities and States monitor their environment for security threats 24x7x365 and *not just analyze but respond and stop attacks.*
- Help organizations address the increasing challenges of obtaining **CyberSecurity Insurance** and handling **3rd Party risk.**
- Presidio's CyberSecurity Revenue is over $850m annually, making Presidio one of the largest Security Consulting & System Integrators in North America.

Contact Information:

Brooke Macurdy 781-638-2375 bmacurdy@presidio.com   Cameron Tetrault 781-638-2351 ctetrault@presidio.com

AJ St.Lawrence 603-321-9290 astlawrence@presidio.com   Brandon Nolan 781-970-6478 bnolan@presidio.com

Awardee on Categories 1, 2, 3, and 4

PRESIDIO®

ResiliAnt

ResiliAnt is a cybersecurity risk management company that focuses on securing your entire value chain:

- We help organizations establish a **Gold Standard** for cybersecurity by either adopting an industry standard or assisting in building an optimal corporate standard based on the size, scope and industry.
- We enable organizations to mature cybersecurity and manage posture while ensuring information integrity, accuracy, consistency, a shorter cycle time, and lower cost.
- Our modular SaaS platform provides a cybersecurity solution for Compliance, OT/IoT, Medical Devices, Supply-chain, Products Security, and Training & Awareness.
- Our platform + services approach helps build a culture of security within your organization.

Prerak Patel

Business Development Associate

prerak.patel@resiliant.co

(513) 400 - 4301

Category 1

Spruce Technology

Spruce's business and the services we provide:

- A Massachusetts certified Minority-owned Business Enterprise (MBE), Spruce is a systems integrator and a leading provider of information technology consulting and technology solutions (including cybersecurity) for multiple industries, with a focus on the State & Local Government and Higher Education marketplace
- We have a solid track record of successful IT services engagements in MA; Spruce is present on several MA IT contract vehicles as well
- Very flexible working with existing and new partner(s) to quickly bring top expertise to the table if needed
- We work with a broad array of cybersecurity-related partners. Highlights - Splunk, Check Point, Microsoft, ServiceNow, and Knowbe4

Contact Information:
Jeff Dickert   jdickert@sprucetech.com
Joe Maltino   jmaltino@sprucetech.com
(862) 414-4983
www.sprucetech.com

Awarded - **Categories 1, 2, 3, and 4**

Stealth-ISS Group® Inc.

Established in 2002, Stealth Group is a Federally recognized Service-Disabled Veteran-Owned Small Business (SDVOSB) and Woman-Owned Small Business (WOSB). We have been providing cybersecurity services continuously for over 20 years. As a total service cybersecurity and compliance consulting company, we have capabilities in all four ITS78 categories:

- **Data, Cybersecurity Audits, Compliance Reviews**: Compliance gap assessments (NIST, FERPA, HIPAA, CMMC, PCI DSS), audits, policy/procedure development, business continuity/disaster recovery, incident response plans
- **Risk Assessments**: Cybersecurity risk assessments, risk management, cloud security reviews, assessment and authorization (A&A), third party risk, data risk intelligence
- **Cybersecurity Testing and Readiness**: Network/application penetration testing, vulnerability assessments, social engineering, physical security, endpoint security, fractional CISO
- **Incident Response**: 24x7x365 cybersecurity incident response and forensics, SIEMaaaS, SOCaaS

Contact:

Daniel Conrad, Director of State and Local Government Business Development

sled@stealth-iss.com

484-553-6793

Categories: 1, 2, 3, 4

Tevora Business Solutions, Inc.

Founded in 2003, Tevora is a specialized management consultancy focused on cybersecurity, risk, and compliance services. With 14+ cybersecurity practices, we have experts available to meet the needs and services listed in all four of the awarded categories. **Go forward.** We've got your back.

1 Audit & Compliance

- PCI-DSS and PA-DSS
- HIPPA and HITRUST
- SOC
- ISO 27000 Series
- FISMA
- FedRAMP and StateRAMP
- CMMC
- NIST

2 Risk Assessments

- Enterprise Security Risk Assessments
- Cybersecurity Assessments
- ERM Program Strategy
- Vendor/Third Party Risk Assessments
  - Design > Build > Operate
- Cloud Security Reviews

3 Cybersecurity Testing & Readiness

- Penetration Testing
  - Internal and External
  - Application
  - Physical
- Social Engineering
- IR Tabletop Exercises
- Ransomware Preparedness
- IR Program Planning
- Controls Assessment

4 Incident Response

- Emergency IR Services
  - Incident containment, mitigation and remediation
  - Crisis management
  - Collaborative analysis
  - Damage assessment
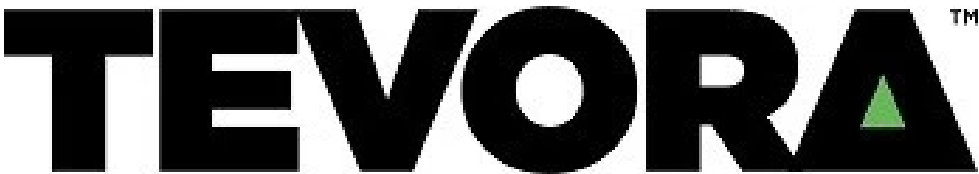- IR Retainers
- PCI Forensic Investigator

Contact Information:
Erin Badger – Account Director, New England
ebadger@tevora.com
(603) 494-2389

Awarded Contract Categories:
1. Data & Cybersecurity Audits and Compliance Reviews
2. Risk Assessments
3. Cybersecurity Testing and Readiness Services
4. Information Security and Cybersecurity Incident Response Services

The Silicon BlackGroup, LLC

The **Silicon BlackGroup** works with your organization to design a cybersecurity offering that best suits yours needs and provides the greatest, actionable, benefit. We help companies establish and evaluate specific risk metrics, measure the operational effectiveness of existing controls, establish an improvement plan complete with actionable remediation activities, and assist in the execution, and validation of, those activities.

Penetration Testing & Assessment Services
- **Web Applications**
- **Mobile Applications**
- **Thick Clients**
- **Internal & External Network Assessments**
- **IoT & Hardware**
- **Phishing Awareness & Training**
- **Red & Purple Team Exercises**
- **Compliance Assessment Services**
- **Supply Chain Security Auditing**

Justice Cassel – Cybersecurity Product Lead – justice@siliconblackgroup.com

DeWayne Cassel – EVP, Team Principal – dcassel@siliconblackgroup.com

Awarded contract categories: Categories 1, 2, 3

TOSS Corporation

As a ITS78 awarded vendor, TOSS is a great option for you to contact for the following services:

- 24/7 Ransomware Prevention Service - Guaranteed by Lloyd's of London [**ZPS**]
- Co-Managed IT (Cybersecurity, Storage & Virtualization, Network)
- Cloud & Hybrid-Cloud (Design, Migration, Implementation, Support)
- Network Engineering (Design, Installation, Upgrading, Management, Support)

TOSS Corporation
Greg Hanna, President & CEO
508-683-0366
Greg.Hanna@TOSS.net

ITS78, Categories 1, 2, 3, 4

Windwalker Group

Over 20-years of significant expertise, and project experience performing cybersecurity, corporate training, physical security, and emergency management services in the private and public sectors. Windwalker has developed from its origin as a Boston-based security consulting firm into a full service cybersecurity, physical security, organizational development provider throughout the United States.

- Physical Security and Threat Assessments
- Cyber and IT Security and Threat Assessments
- Emergency Management and Preparedness
- Continuity of Operations Plan (COOP) Development
- Organizational Training and Development
- Recent and current contract highlights
    - Cybersecurity assessment IAW NIST Standards for agencies within the Massachusetts Executive Office of Public Safety and Security.
    - Windwalker supports the Commonwealth of Massachusetts Emergency Management Agency (MEMA) to reduce cyber-risk in the Port of Boston.
    - Windwalker teams provide cybersecurity governance for the Massachusetts Department of Transportation (MassDOT) Aeronautics Drone Program.
    - Windwalker provides Emergency Management Planning and Railway Compliance Training for Keolis Commuter Services.

Awarded Categories 1, 2, and 3

Jim Helein
VP of Government Services
jim.helein@windwalker.com
703.970.3536

www.windwalker.com

Resources

- [Contract User Guides](#)

- [Procurement Schedule](#)

- [Training Schedule](#)

- [Local Government Enablement Team](#)

- [Current and Past Issues of *Buy the Way*](#)

- [Sign Up to OSD Updates](#)

- OSD Help Desk – OSDHelpDesk@mass.gov or 888-MA-State (627-8283)

USEFUL LINKS

Questions

Access the toolbar at the bottom of your screen to use the Chat feature

Type your question in the Chat box

Click the *Enter* key to submit your question

Closing Remarks

We hope you found today's meeting beneficial.

Statewide Contract ITS78 was created through a collaboration between EOTSS, the Office of the Comptroller, the MassCyberCenter, and other experts from around the Commonwealth to ensure that it offers a full complement of services to help organizations assess, prevent, manage, and mitigate cybersecurity threats.

Thank you for attending today's special meeting of the CRMWG.

Thank you for attending!

Contact us if you have questions:

Marge MacEvitt – marge.macevitt@mass.gov
OSD Help Desk: 888-MA-State (627-8283)