

Cannabis Control Commission

Overview

Commissioners Nurys Camargo and Bruce Stebbins
January 21, 2023

Meet the Commission



Nurys Camargo,
Social Justice

Appointed 2021



Ava Callender
Concepcion,
Public Safety

Appointed 2021



Shannon O'Brien
(Chair)
Corporate Management,
Finance, Securities

Appointed 2022



Kimberly Roy,
Public Health

Appointed 2021



Bruce Stebbins,
Regulated Industries

Appointed 2021

Leadership Team



Shawn Collins,
Executive Director



Christine Baily,
General Counsel



Cedric Sinclair,
Chief Communications Officer



Yaw Gyebe, Jr.,
Chief of Investigations and Enforcement



Paul Clark,
Chief Technology and Innovation Officer



Julie K. Johnson,
Director of Research



Adriana Leon,
Chief Financial and Accounting Officer



Alisa Stack,
Chief Operating Officer

The mission of the Cannabis Control Commission is to honor the will of Massachusetts voters by safely, equitably, and effectively implementing and administering the laws enabling access to medical and adult use marijuana in the Commonwealth.

Brief History of Marijuana Legalization in Massachusetts

- November 6, 2012** Voter Initiative Legalizing Marijuana for Medical Purposes Approved (63% - 37%)
- June 25, 2015** First Medical Marijuana Treatment Center Opens
- November 4, 2016** Question 4 (Adult Use) Approved by Voters (53% - 47%)
- July 28, 2017** Governor Baker Signs Chapter 55 of the Acts of 2017
- September 1, 2017** Appointment of the Inaugural Cannabis Control Commission
- November 20, 2018** First Adult-Use Retail Stores Open
- May 2021** First Adult-Use Delivery Business Commences Operations in Massachusetts
- May 14, 2022** Adult-Use Sales Surpass \$3 Billion
- November 9, 2022** Chapter 180 of the Acts of 2022 goes into Effect



2022 in Review

Licensing Applications | January 12, 2023

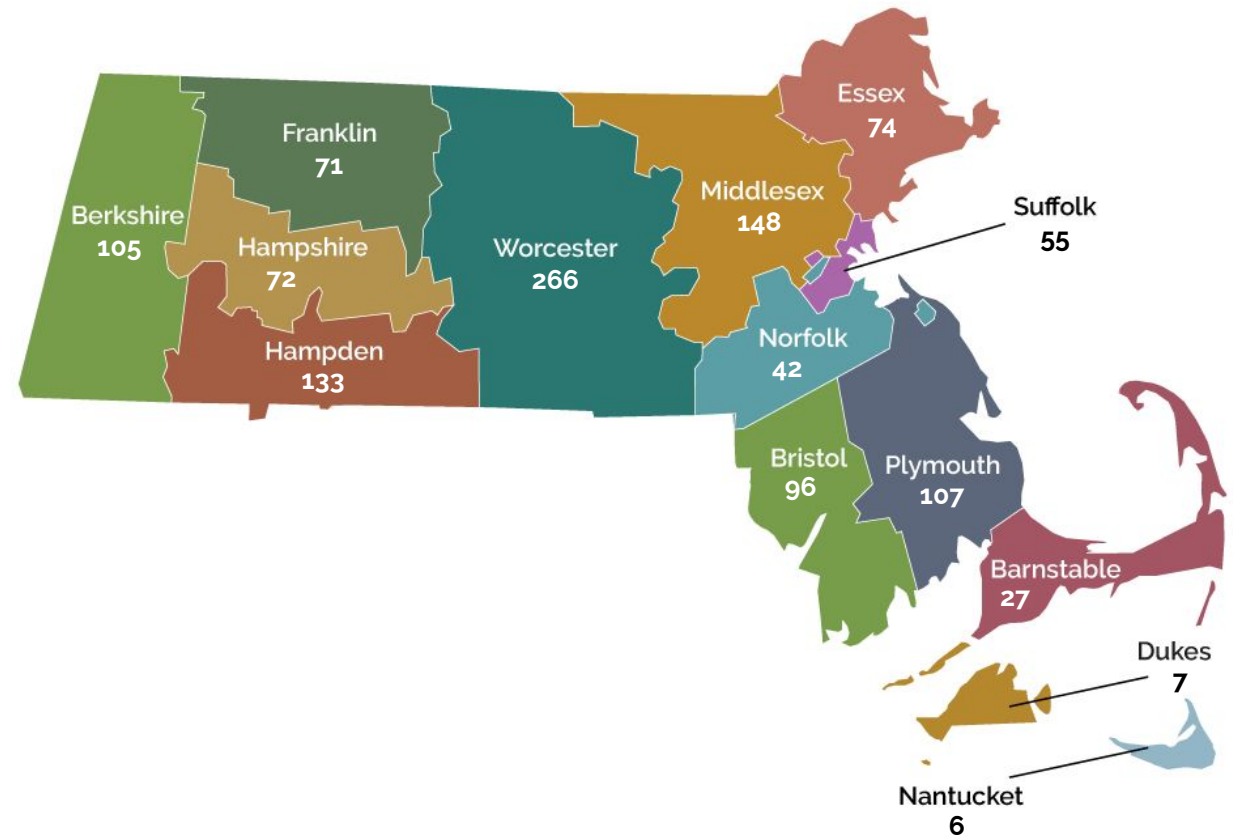
The totals below are number of licenses approved by category.

Type	Pending Application	Pre-Certified Endorsement	Initial License Declined	Provisionally Approved	Provisional License	Final License	Commence Operation	Total
Craft Marijuana Cooperative	2	-	0	0	4	0	0	6
Marijuana Courier License	11	-	0	0	10	1	9	31
Marijuana Courier Pre-Certification	11	95	0	-	-	-	-	106
Independent Testing Laboratory	1	-	0	3	5	1	11	21
Marijuana Cultivator	60	-	2	56	180	20	99	417
Marijuana Delivery Operator License	13	-	0	0	19	1	4	37
Marijuana Delivery Operator Pre-Certification	13	93	-	-	-	-	-	106
Marijuana Microbusiness	5	-	0	9	14	3	8	39
Marijuana Product Manufacturer	44	-	1	48	133	12	85	323
Marijuana Research Facility	7	-	0	1	0	0	0	8
Marijuana Retailer	62	-	1	38	150	9	264	524
Marijuana Transporter with Other Existing ME License	3	-	0	3	2	0	3	11
Microbusiness Delivery Endorsement	2	2	0	0	0	0	1	5
Third Party Transporter	8	-	0	0	0	0	4	12
Total	242	190	4	158	517	47	488	1,646

Marijuana Establishment Licenses | January 12, 2023

The totals below are the total number of licenses by county.

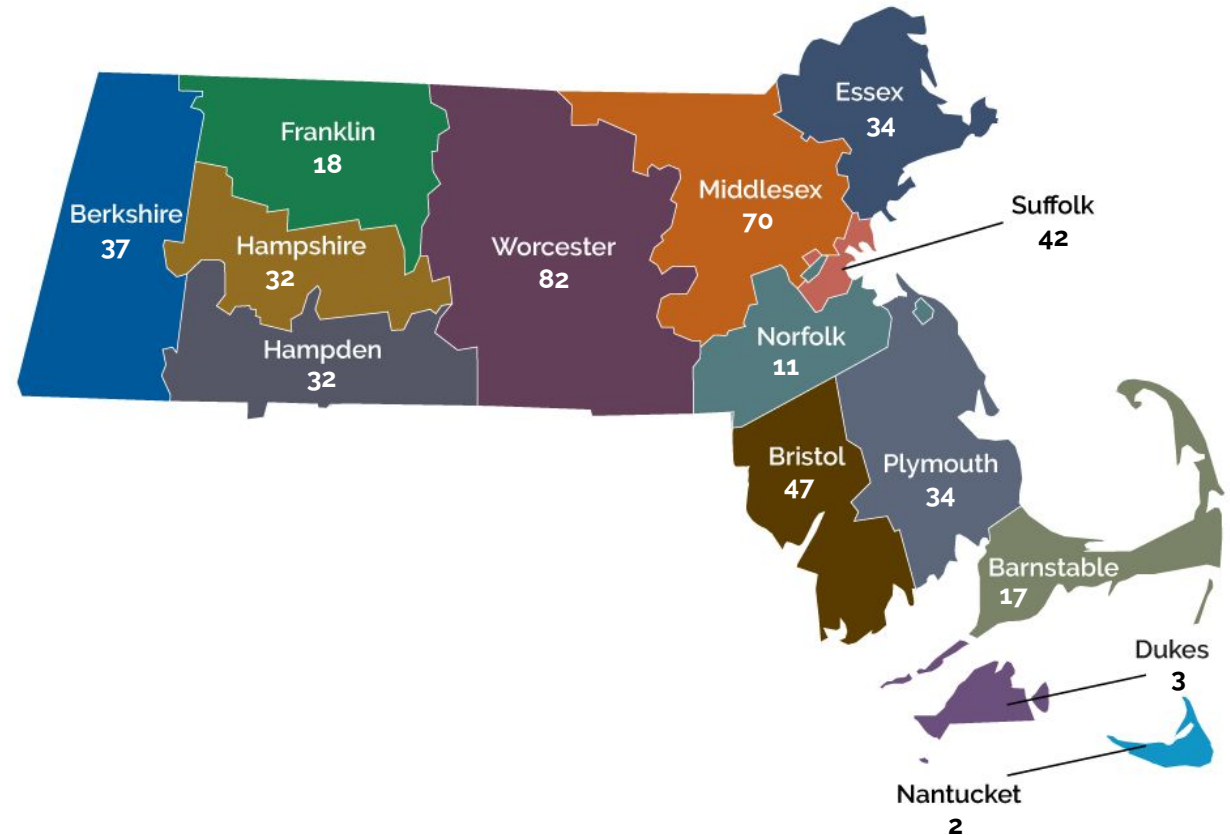
County	#	+/-
Barnstable	27	+7
Berkshire	102	+16
Bristol	96	+18
Dukes	7	
Essex	74	+11
Franklin	71	+23
Hampden	133	+49
Hampshire	72	+16
Middlesex	148	+22
Nantucket	6	
Norfolk	42	+5
Plymouth	107	+24
Suffolk	55	+22
Worcester	266	+47
Total	1209	+264



Marijuana Retailer Licenses | January 12, 2023

The totals below are the total number of retail licenses by county.

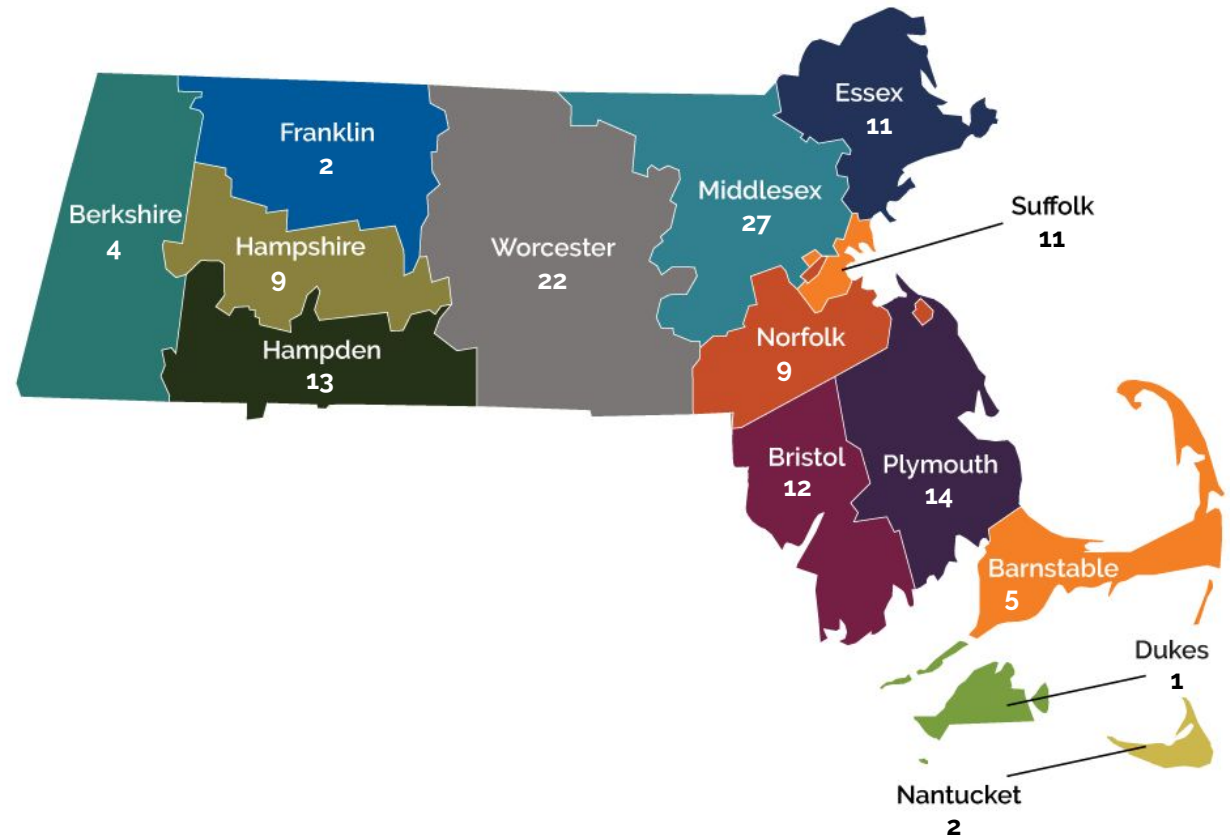
County	#	+/-
Barnstable	17	+3
Berkshire	37	+2
Bristol	47	+8
Dukes	3	
Essex	34	+1
Franklin	18	+9
Hampden	32	+10
Hampshire	32	+4
Middlesex	70	+7
Nantucket	2	
Norfolk	11	+2
Plymouth	34	+6
Suffolk	42	+17
Worcester	82	+11
Total	461	+82



Medical Marijuana Treatment Center Licenses | January 12, 2023

The totals below are the total number of retail licenses by county.

County	#	+/-
Barnstable	5	-1
Berkshire	4	
Bristol	12	
Dukes	1	
Essex	11	
Franklin	2	
Hampden	13	
Hampshire	9	
Middlesex	27	-1
Nantucket	2	
Norfolk	9	+3
Plymouth	14	-2
Suffolk	11	+3
Worcester	22	+2
Total	142	+4



State of the Industry

- Number of Registered Marijuana Agents: 25,513
- Adult-Use Marijuana Retail Sales in 2022: \$1.42 billion
- Gross Adult-Use Sales 2018-Present: \$3.90 billion
- Medical Marijuana Treatment Center Sales to Patients and Caregivers in 2022: \$260.2 million
- State and Local Revenue 2018 - Present: \$800 million




MENU


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Control
Commission
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[Calendar](#) [Contact](#) [Equity Programs](#) [Find a Retailer](#) [Public Resources](#) 



State and Local Government

Find guidance about licensing, responsibilities, and other marijuana topics for state and local government.



Municipality's Roles and Responsibilities



Licensing Process



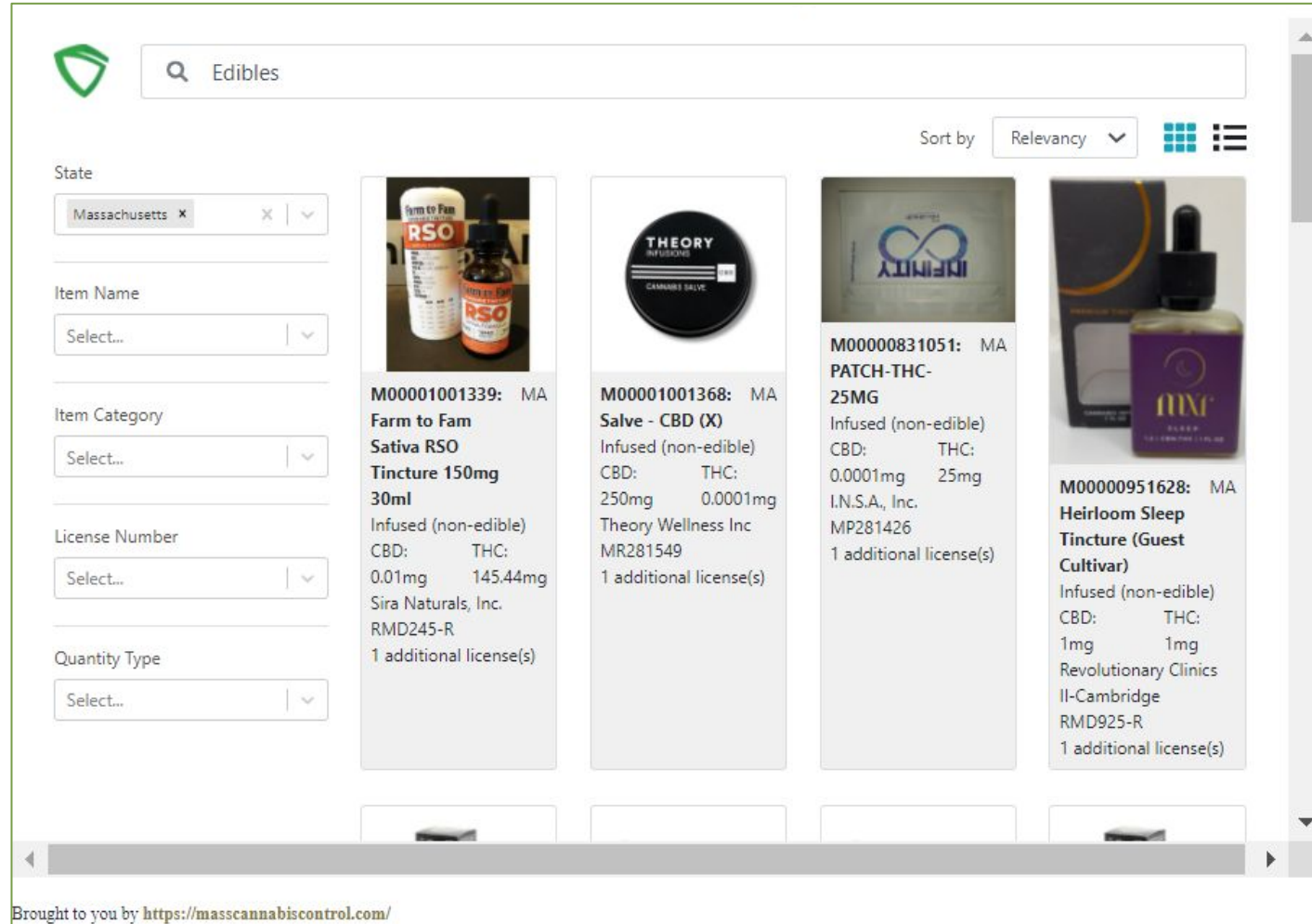
Law Enforcement



Equity Programs

Product Catalog

- Comprehensive public database of regulated marijuana products sold through licensees
- Hosted through Commission's seed-to-sale tracking system, Metrc, and embedded on the agency's website
- Assists engaged stakeholders (e.g. school administrators, public safety officials, medical professionals, and parents) with identifying source of legal products



The screenshot displays the Cannabis Control Commission's Product Catalog interface. At the top, there is a search bar with the text "Edibles" and a "Sort by" dropdown menu set to "Relevancy". On the left side, there are several filter options: "State" (set to "Massachusetts"), "Item Name" (a "Select..." dropdown), "Item Category" (a "Select..." dropdown), "License Number" (a "Select..." dropdown), and "Quantity Type" (a "Select..." dropdown). The main area shows four product listings, each with a product image, a product ID, a name, a description, and a list of licensees.

Product ID	Product Name	Description	Licensees
M00001001339	Farm to Fam Sativa RSO Tincture 150mg 30ml	Infused (non-edible) CBD: 0.01mg THC: 145.44mg Sira Naturals, Inc. RMD245-R 1 additional license(s)	
M00001001368	Salve - CBD (X)	Infused (non-edible) CBD: 250mg THC: 0.0001mg Theory Wellness Inc MR281549 1 additional license(s)	
M00000831051	PATCH-THC-25MG	Infused (non-edible) CBD: 0.0001mg THC: 25mg I.N.S.A., Inc. MP281426 1 additional license(s)	
M00000951628	Heirloom Sleep Tincture (Guest Cultivar)	Infused (non-edible) CBD: 1mg THC: 1mg Revolutionary Clinics II-Cambridge RMD925-R 1 additional license(s)	

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Delivery Licenses

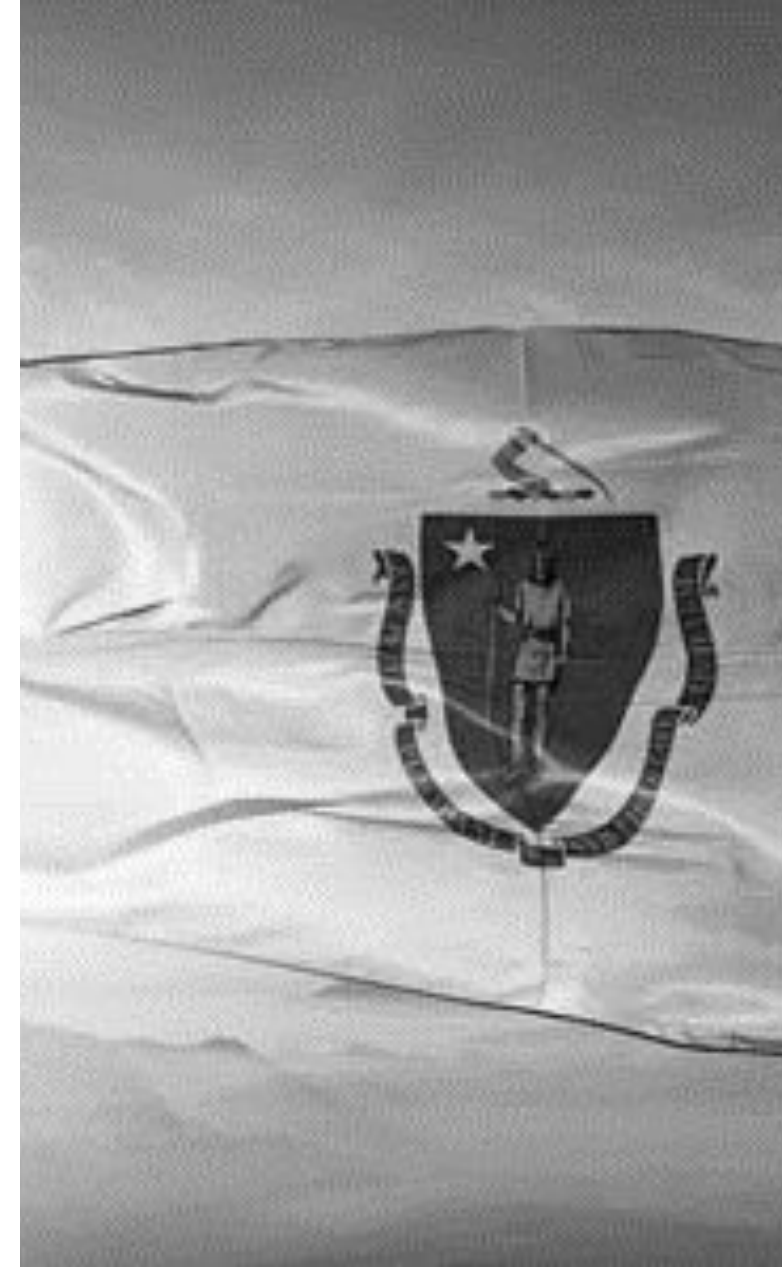
- Marijuana Delivery Operator – Licensee may purchase marijuana and marijuana products at wholesale, store products at business location, and deliver to consumers' homes. **First licensee commenced operations in April 2022**
- Marijuana Courier – Licensee may pick up marijuana and marijuana products from Retailer and deliver to consumers' homes. **First licensee commenced operations in July 2021**
- Marijuana Establishment with Delivery Endorsement – Currently only applies to Microbusinesses. **First licensee commenced operations in May 2021**



Delivery Licenses

Licensees may only deliver to cities and towns that:

- Are the location of the delivery licensee's Host Community Agreement (business location)
 - Allow retail operations, whether or not a Marijuana Retailer is operational yet
 - After receiving notice from the Commission, inform the Commission that delivery sales may occur within their borders.
-
- 36-month equity exclusivity period for delivery businesses started on April 1, 2022



Delivery Licenses

Compliance:

- Two drivers per vehicle
- Vehicles equipped with GPS and lock boxes
- Body cameras must be worn by delivery drivers
- Product and cash limits on orders



Legislative and Executive Branch Outreach

- August 2021: Policy Approved
 - Commission may vote to advocate for certain public policy topics that affect the Commission's ability to meet its mandate
- Approved policies include support for social equity loans, changes to statute allowing municipalities to opt-in to social consumption, and updates to OUI laws
- Worked with the Legislature in 2022 on the omnibus cannabis equity law



Updated Guidance

- Guidance for Municipalities
 - <https://masscannabiscontrol.com/wp-content/uploads/2021/11/Guidance-for-Municipalities.pdf>
- Guidance for Municipalities on Equity and Host Community Agreements
 - Municipal [resource page](#) available to cities and towns interested in incorporating equitable policies into their local licensing processes
 - <https://masscannabiscontrol.com/wp-content/uploads/2022/01/Guidance-for-Municipalities-on-Equity-and-Host-Community-Agreements-1.pdf>
- Guidance on Hemp
 - Enables marijuana businesses to sell hemp products regulated by the Massachusetts Department of Agricultural Resources
 - <https://masscannabiscontrol.com/wp-content/uploads/2022/01/Guidance-on-Hemp.pdf>

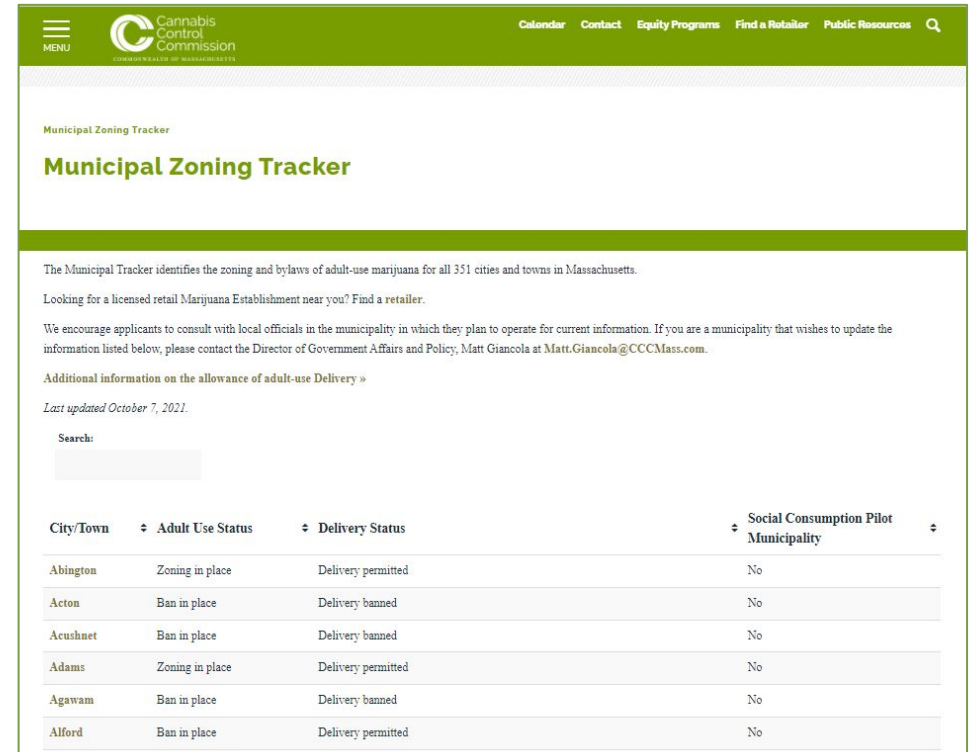


Municipal Zoning Tracker

- Identifies zoning and bylaws of adult-use marijuana for all 351 cities and towns in Massachusetts
- Also includes status of delivery and social consumption in cities and towns
- Applicants encouraged to consult with local officials in the municipality in which they plan to operate for current information
- Municipalities that wish to update information should contact:

Matt Giancola, Director of Government Affairs and Policy

Matt.Giancola@CCCMass.com | (774) 415-0462

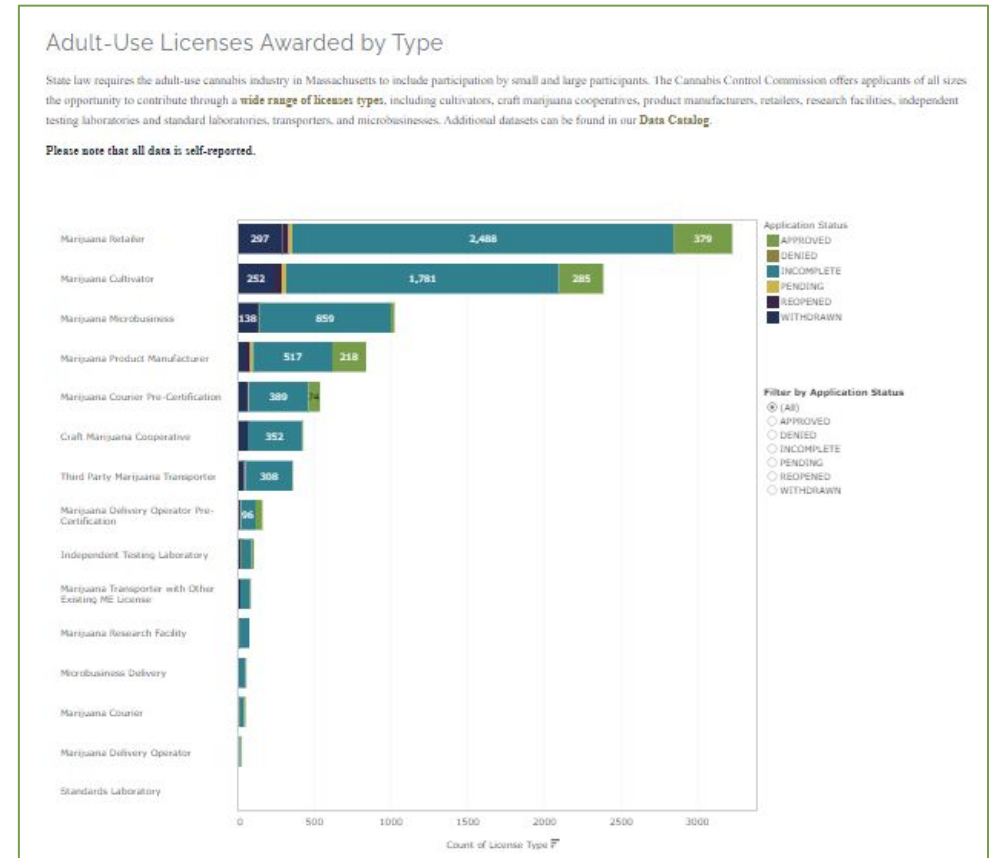


The screenshot shows the 'Municipal Zoning Tracker' website. The header includes the Cannabis Control Commission logo and navigation links: Calendar, Contact, Equity Programs, Find a Retailer, Public Resources, and a search icon. The main heading is 'Municipal Zoning Tracker'. Below this, a paragraph explains the tracker's purpose. A link 'Find a retailer.' is provided. A note encourages consulting with local officials and provides contact information for Matt Giancola. A link for 'Additional information on the allowance of adult-use Delivery' is also present. A 'Search:' field is shown. The table below lists municipalities with columns for City/Town, Adult Use Status, Delivery Status, and Social Consumption Pilot Municipality.

City/Town	Adult Use Status	Delivery Status	Social Consumption Pilot Municipality
Abington	Zoning in place	Delivery permitted	No
Acton	Ban in place	Delivery banned	No
Acushnet	Ban in place	Delivery banned	No
Adams	Zoning in place	Delivery permitted	No
Agawam	Ban in place	Delivery banned	No
Alford	Ban in place	Delivery permitted	No

Other Key Resources

- Open Data Platform
 - <https://masscannabiscontrol.com/open-data/>
- Public Resources and Documents
 - <https://masscannabiscontrol.com/public-resources/>
- Licensing Tracker
 - <https://masscannabiscontrol.com/licensing-tracker/>
- Commission's Fifth Annual Activities Report
 - https://malegislature.gov/Reports/14434/SD3363_CCCAnnualActivitiesReport.pdf



What's Ahead in 2023

Disproportionately Impacted Areas

- The Commission voted unanimously at its November 2022 Public Meeting to add the cities of Lawrence and one Worcester census tract to its list of Areas of Disproportionate Impact, bringing the total number of communities to 30
- Benefits include Social Equity Program eligibility, municipality's access to benefits through Positive Impact Plans required from all licensees
- Policy conversation will revisit the Commission's original list, as well as a 2021 study that examined if/how to alter that list
- Municipal officials with questions should contact:

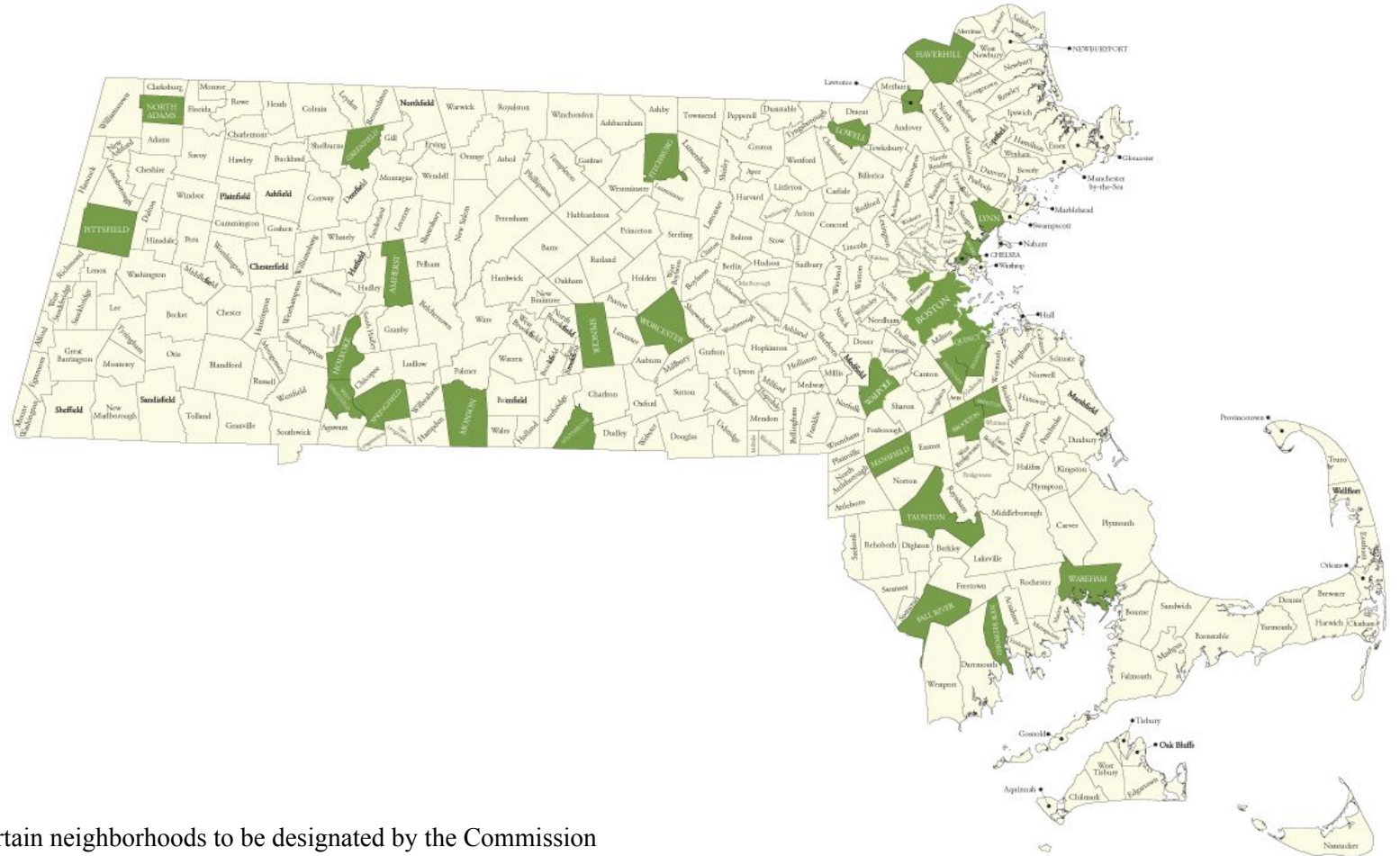
Matt Giancola, Director of Government Affairs and Policy

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Areas of Disproportionate Impact

Abington	Monson
Amherst	New Bedford
Boston*	North Adams
Braintree	Pittsfield
Brockton	Quincy
Chelsea	Randolph
Fall River	Revere
Fitchburg	Southbridge
Greenfield	Spencer
Haverhill	Springfield*
Holyoke	Taunton
Lawrence	Walpole
Lowell*	Wareham
Lynn	West Springfield
Mansfield	Worcester*



*Certain neighborhoods to be designated by the Commission

Social Equity Program

- Nearly 900 participants have completed free training to date
 - Access to training and technical assistance, expedited licensing review, certain fee waivers, exclusive ability to become pre-certified by the Commission before pursuing the local licensing process and apply for delivery and social consumption license types for at least three years
- Training available to license owners, managers, entry-level workers, and ancillary (contract) businesses
- Cohort 4 application expected to launch this year



Regulations

- On August 9, 2022, former Governor Baker signed S.3096, *An Act relative to equity in the cannabis industry* (Chapter 180 of the Acts of 2022) into law
- Chapter 180 gives the Commission new authority and mandates to regulate the licensed cannabis industry, including oversight authority over Host Community Agreements and municipal equity programs
- The Commission will promulgate new regulations as mandated by the statute by November 9, 2023 and request public comments from municipalities and other industry stakeholders



Chapter 180

- Requires the Commission to review and approve municipal policies that promote equity in the local licensing process
 - The Commission will share best practices and recommendations
 - Municipalities that adopt local equity into their licensing, and who license equity Retailers may receive an additional 1% in local option tax
 - Cities and towns that refuse to adopt local equity policy will forfeit all community impact fee revenue.
- Requires the Commission to review and approve Host Community Agreements for compliance with statute.



Social Consumption

- Chapter 180 of the Acts of 2022 allows municipalities to opt-in to allow social consumption licensees within their borders, via two methods:
 - 1. Residents may place a question on the next biennial election ballot asking the voters to approve social consumption licensing
 - 2. The municipality may opt-in via updating its by-laws or ordinances.
- The Commission has established regulations on social consumption licenses (935 CMR 500), but may revisit them in the upcoming regulatory review



Thank you!

Any questions?

Matt.Giancola@CCCMass.com
(774) 415-0462

Commission@CCCMass.com
(774) 415-0200
