14 Affordable Housing Myths and What to Say in Response



You May Hear:	You Might Respond:
"I'm in favor of affordable housing but this is out of character for our community. I would be in favor of a smaller project or one on the edge of town near the transfer station, etc."	"Historically, our community, like most towns, included a range of housing types including row houses and two and three-family homes and multi-family buildings. The current dominant single-family zoning was enacted in the 1940s to keep out people who were lower-income, African American, and immigrants. In most cases the smaller the project is, the less financially feasible it is to build and the less affordable for residents."
"This project will put a burden on our overcrowded schools and the property taxes from this project will not be nearly enough to pay the additional costs associated with educating those children."	"In fact, according to a recent study by the regional planning agency, new construction of housing is no longer a major driver of increased student enrollment. The turnover of existing homes is much more significant. Further, most suburban school districts have experienced a drop in student enrollments and schools are not overcrowded. Finally, it is important to note that even market-rate homeowners do not pay the costs of educating their children on an annual basis. Average property tax bills rarely equal the per-pupil costs of education, but most homeowners will live in their homes significantly longer than their children are in school."
"This project will destroy an important large old tree, vernal pool, wildlife habitat, water view, or other environmental good."	"The project should be subject to normal environmental review, just as market housing or commercial development is, but not be subjected to extraordinary scrutiny. Often denser multi-family developments allow more open space to be preserved than large single-family lots. Denser multi-family homes also generally have a significantly lower carbon footprint per household than single-family homes."
"The traffic impact of this project will be intolerable for our neighborhood with additional car trips on already clogged roadways and intersections."	"The developers have done traffic impact studies and the impacts are modest. People living in multi-family and affordable housing have fewer cars per household and utilize public transit more than others in the community."
"Unless the project has more parking, the new residents will use all the on-street parking in the area. "	"See above. Additional parking requirements often drive up the cost of affordable housing and the parking often goes unused."
"I am only thinking of the families who might live there, the street is too busy and would not be safe for families with children or I am only thinking of the families who might live there and there used to be a dry cleaner on the site and we do not know what kind of toxic chemical are still onsite."	"Developers plans will be reviewed by the town and safety and environmental issues addressed if there are issues that need to be resolved."
"I worked all my life to afford my home and I do not want to see someone who did not work as hard get a home here that I am subsidizing and drive down my property value."	"The ability to afford a home in our community is, in significant measure, a result of historic factors like prior racial discrimination in housing and employment. It is not simply a function of one individual's 'hard work'. In fact, there is no evidence that property values will go down if affordable housing is constructed nearby."
"Our town does not have the services that these families need, and they would not be comfortable here."	"Residents of affordable housing are seeking good schools, a safe community, and access to shopping and other amenities: the same things that other families are seeking when they move to our community. We can also work to ensure that they feel welcome."
"Aren't we trying to encourage housing near transit? We do not have transit here in our town, so it does not make sense to build affordable housing here."	"While building housing near transit is one goal, our region's housing needs mean that we cannot meet all the need for affordable housing with sites near transit."
"Chapter 40B projects only serve middle-income people so this project will not help the truly needy really deserve our help."	"While Chapter 40B rental developments serve households with incomes at 80% of area median income or below (\$95,000 for a family of 4). There are also many families with incomes below this level who can use rental subsidies to rent apartments in 40-B multi-family rentals."
"This project will serve formerly homeless people who have many other issues, and we do not think the developer has adequately explained how they will address those needs."	"If the project will be serving a population with special needs (many formerly homeless people so not have special needs and simply need stable affordable housing), a detailed plan for services will be created and the property manager will coordinate with a service provider."
"It is the greed of the developer that is driving the number of units and we should simply force them to modify the proposal to make it smaller."	"Developers of affordable housing, whether non-profit or for-profit, need to make a profit just as developers of market-rate housing or makers of smartphones or pharmaceutical companies. Because of fixed costs like site work, simply making a project smaller will often make it impossible to build."
"I am an architect (substitute engineer, planner, builder) and I have looked at the proposal and I think it is shoddy and does not address all the issues with the site."	"Frequently opponents of a project will cite professional qualifications when speaking at a public meeting. This often intimidates others who may support a project whether the professional credential is relevant to the comment. It is extremely helpful if project supporters can speak early in a public meeting and speak to the need for the housing."
"This project is not consistent with our town's plan for the next twenty years: it violates a sacred trust with the future residents."	"Plans are helpful, but they are not immutable, and it is important for the future health of our community to provide a variety of housing options to meet the needs of many kinds of households."